



WHAT AV CONSULTANTS DO

Our Role

We design and oversee the implementation of technology systems that enhance communication, collaboration, and engagement across a wide range of environments. We also serve as advocates and educators for our clients throughout the project lifecycle.

We represent the owner's interests during early-stage planning and feasibility, helping to define scope, estimate costs, and align the technology vision with the overall project strategy.

During the project lifecycle, we provide the following services:

Programming, Analysis, and Assessment:

We begin with a thorough needs analysis to determine the specific AV requirements for the project. This includes evaluating end-user needs, space planning and utilization, and desired functionality. Early engagement ensures alignment between the technology systems and the client's operational goals.

System Design:

We develop comprehensive AV system designs and specifications tailored to the project. This includes close coordination with architects, engineers, and construction trades to ensure seamless integration with other building systems.

Budgeting (as part of design):

We provide detailed cost estimates and budgetary guidance covering equipment, installation, and total cost of ownership. We assist in value engineering exercises to help meet budget constraints while maintaining performance and design intent.

Documentation:

We prepare all necessary documentation—drawings, specifications, and manuals—to support a smooth transition from design to implementation.

Vendor Procurement Coordination:

We assist with procurement by preparing RFPs for AV equipment and installation services. We help ensure competitive, apples-to-apples bids and offer recommendations based on both technical qualifications and financial value.

Construction Observation:

We support the construction phase to ensure the technology systems meet ownership expectations and adhere to the design intent. This includes site visits, submittal reviews, responses to RFIs, evaluation of change orders, and timeline monitoring. We advocate for the owner and provide guidance to architects and contractors throughout the process.

Acceptance Testing:

We participate in final system commissioning to confirm that the installed systems meet the intended performance criteria. We provide collaborative support to the contractor and owner during final adjustments, ensuring the system functions properly and that the owner is comfortable with its operation.

Post-Occupancy Support:

We work closely with owners and staff to support system operation and build confidence as new workflows are established. We also serve as an ongoing resource for troubleshooting, operational challenges, and future capability planning.



AVIXA Consultants Council