

\$400K REVENUE BOOST: THE EFFICIENCY GAINS OF STREAMLINED CREDENTIALING

We recently spoke with Mark King, Market Director of Physician Services at Logan Physicians Practice, a subsidiary of Scion Health, to gain insights into how Modio's Credentialing Services Team helped them optimize their credentialing processes.



HEADQUARTERS
Russellville, KY

NETWORK
5 Clinics

SOLUTIONS
Payor Enrollment
Facility Enrollment

THE CHALLENGE

Logan Physician Practices, a network of 5 clinics in Kentucky, faced significant challenges with payer enrollment and claim denials due to inaccurate credentialing data. This resulted in lost revenue and administrative headaches for their Market Director of Physician Services, Mark.

THE SOLUTION

By partnering with Modio's Credentialing Services, Logan Physician Practices achieved significant improvements in their credentialing process, leading to increased efficiency, reduced costs, and improved revenue. The dedicated support and proactive communication provided by the Modio team were key factors in their success.



“ Before partnering with your team, credentialing issues were costing us up to \$400,000 in lost revenue. Since working with you, we've seen a dramatic improvement in our payer enrollment and claim processing, directly impacting our bottom line. Thanks to your help, we've been able to recover that lost revenue and ensure smooth operations.

Mark King
MARKET DIRECTOR OF PHYSICIAN SERVICES

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THE RESULTS



REDUCED CLAIM DENIALS, INCREASED REVENUE

Modio's credentialing services prevented insurance claim rejections by processing 209 enrollment requests over the past 1.5 years. This resulted in smoother reimbursements, fewer delays, and an estimated revenue recovery of up to \$400,000.



IMPROVED EFFICIENCY

Modio's OneView platform simplifies information access and automates reporting tasks, saving valuable time and resources for our staff.



ENHANCED COMMUNICATION AND COLLABORATION

Mark praised his dedicated Modio team for their responsiveness and willingness to go the extra mile, ensuring a smooth and collaborative experience.

ABOUT LOGAN MEMORIAL HOSPITAL

Located in Russellville, Kentucky, Logan Memorial Hospital serves 45,000 people and offers 75 inpatient beds, including ICU/CCU and swing beds for rehabilitation. It also provides a range of imaging services, including PACS, digital mammography, spiral CT, 3D ultrasound, MRI, and nuclear medicine. Logan Memorial is a ScionHealth Memorial Community Hospital.

ABOUT MODIO'S CREDENTIALING SERVICES

Modio, a CHG Healthcare company, understands the complexities of healthcare credentialing. We recognize it's crucial for ensuring patient safety and high-quality care, but also acknowledge it can be challenging and time-consuming. Our team of experts uses their proven experience to help providers navigate the process efficiently, ensuring compliance with strict regulations. Partnering with Modio means experiencing the confidence of knowing your credentialing needs are handled by the best, with the support of our industry-leading software, OneView.