How Tiered Pricing Works

This pricing model uses **tiered pricing**, similar to tax brackets. You do **not** pay a single price for all students based on your highest tier. Instead:

1. You start with your total student count.
2. That count is **broken into ranges (tiers)**.
3. Each tier has its **own per-student price**.
4. You apply the price only to the students that fall **within each tier**.
5. The total amount owed is the **sum of the charges across all tiers**.

If your student count increases and crosses into a higher tier, **only the students above the threshold are charged at the lower per-student rate** for that tier. The pricing for students in lower tiers does not change.

Pricing Tiers

SIS License

Student Count	Price per Student
1 - 50,000	$6.00
50,001 - 60,000	$5.75
60,001 - 70,000	$5.50
70,001 - 80,000	$5.25
80,001 - 100,000	$5.00
100,001 - 120,000	$4.75
120,001 - 160,000	$4.50
160,001 - 200,000	$4.25
200,001+	$4.00

Messenger License

Student Count	Price per Student
1 - 10,000	$0.90
10,001 - 20,000	$0.72
20,001 - 30,000	$0.54
30,001 - 40,000	$0.36
40,001 - 50,000	$0.18
50,001+	$0.09

Food Service License

Student Count	Price per Student
1 - 5,000	$2.00
5,001 - 10,000	$1.80
10,001 - 15,000	$1.60
15,001 - 20,000	$1.40
20,001 - 25,000	$1.20
25,001 - 30,000	$1.00
30,001 - 35,000	$0.80
35,001 - 40,000	$0.60
40,001 - 45,000	$0.40
45,001+	$0.20
45,001+	$0.20

SIS Support

Student Count	Price per Student
8,334 - 50,000	$1.20
50,001 - 60,000	$1.09
60,001 - 70,000	$0.98
70,001 - 80,000	$0.86
80,001 - 100,000	$0.74
100,001 - 120,000	$0.62
120,001 - 160,000	$0.51
160,001 - 200,000	$0.46
200,001+	$0.40

Messenger Support

Student Count	Price per Student
1 - 10,000	$0.25
10,001 - 20,000	$0.21
20,001 - 30,000	$0.17
30,001 - 40,000	$0.13
40,001 - 50,000	$0.09
50,001+	$0.05

Food Service Support

Student Count	Price per Student
1 - 5,000	$0.40
5,001 - 10,000	$0.37
10,001 - 15,000	$0.34
15,001 - 20,000	$0.31
20,001 - 25,000	$0.28
25,001 - 30,000	$0.25
30,001 - 35,000	$0.22
35,001 - 40,000	$0.19
40,001 - 45,000	$0.16
45,001 - 50,000	$0.13
50,001+	$0.10

Example (SIS Licensing)

Assume you have 79,900 students.

- The first 50,000 students are charged at $6.00 each.
- Students 50,001–60,000 are charged at $5.75 each.
- Students 60,001–70,000 are charged at $5.50 each.
- Students 70,001–79,900 are charged at $5.25 each.

Each tier is calculated separately, and the amounts are added together to determine the total license fee.

If your enrollment later increases to **80,003 students**, only the **additional students above 80,000** would be charged at the next lower tier price of **$5.00 per student**. All prior students remain priced under their original tiers.