

Recommendation to Award

Evaluation committee completed technical and cost review for 067 Printing Services and Promotional Items.

ODP is the recommended awardee. Below is a breakout summary of the scoring.

Final Technical Scores:

Creative –65.25

ODP –59.8925

Final Cost Scores:

ODP – 26.075

Creative – 3.925

Awardee:

ODP – 85.9675

Non-Awardee:

Creative – 69.175

The conditional intent to award should also include the following clarifications:

ODP's volume discounts in Section O - Cost Proposal:

Volume Discount Tiers at the Transaction Level

<i>Volume Discounts - \$500.00 - \$1,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$1,000.01 - \$2,500.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$2,500.01 - \$5,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$5,000.01 - \$7,500.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$7,500.01 - \$10,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$10,000.01 - \$15,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$15,000.01 - \$20,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$20,000.01 - \$30,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$30,000.01 - \$40,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - \$40,000.01 - \$50,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>
<i>Volume Discounts - Over \$50,000.00</i>	<i>Discounts applied to the Market Basket Exercise.</i>

We told them in the previous clarification that the Market Basket exercise is hypothetical, so we will need them to complete this.

ODP to address a deviation to Reporting Capabilities and Third Party Audits:

RFP: The Contractor shall obtain a third-party firm at no additional cost to Lead Agency to conduct external price audits on this contract. The third-party firm shall provide a quarterly report to Lead Agency indicating a Price Accuracy Percentage Rate of 98% or higher.

ODP: Subject to confidentiality agreements between ODP Business Solutions and third parties, and no more than annually, Town of Delight, Arkansas, at its expense, may audit ODP Business Solutions's books and records to determine whether ODP Business Solutions extended the correct pricing. Any third-party auditor used must be approved by ODP Business Solutions, and must execute a non-disclosure agreement. ODP Business Solutions may dispute the results of any audit, and will refund any overcharges to Town of Delight, Arkansas (and Town of Delight, Arkansas will refund any undercharges to ODP Business Solutions). Other conditions may apply.