

WRITTEN QUESTIONS AND ANSWERS

**24COR-017 Wastewater Treatment Chemicals,
Related Services, and Supplies**

| | Category | Question | Answer |
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| 1 | General | Can anyone find the volumes for Sodium Bisulfite bulk? | This solicitation is requesting a not to exceed price by formulation. You will have a chance to get quantities from each government individually. LRWRA does not use a significant volume of Sodium Bisulfite in any of its processes. |
| 2 | General | Also can we ask the question for current supplier and current price. If we get that we can determine if we want to bid this or not | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 3 | General | Can I please get the previous Bid Tabulation/Current Supplier & their Pricing. | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 4 | General | Also, do you have the approximately annual amount of Sodium Bisulfite bulk please? | This solicitation is requesting a not to exceed price by formulation. You will have a chance to get quantities from each government individually. LRWRA does not use a significant volume of Sodium Bisulfite in any of its processes. |
| 5 | General | Do you have the last bid tabulation available? | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 6 | General | Also, there are New Jersey forms in the bid. Are these required to be sent in? | As you know, this solicitation is designed to be used by water treatment facilities in all 50 states. To be eligible to provide services in the State of New Jersey these forms are required Please complete them as part of your submission. |
| 7 | General | Could you please confirm that LRWRA supports this solicitation? | LRWRA is the Lead Agency for this solicitation and will be the first customer to adopt the contract as well. |
| 8 | General | I would like to request the previous bid tabulation for Sodium Bisulfite in the following packaging: Bulk Tanker, Tote, Drum | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 9 | General/ Process | Could you please provide the following details for the listed products: Aluminum Sulfate, Ferric Sulfate, Liquid Caustic Soda, and Polyaluminum Chloride? 1. Provide current supplier & price 2. Ship to locations 3. Estimated volume for each location 4. Estimated shipment size | This solicitation is requesting a not to exceed price by formulation. You will have a chance to get quantities from each government individually. LRWRA does not use significant volumes of any of the chemicals mentioned in any of its processes. |
| 10 | General | Will price remain firm for all locations, or will there be adjustment allowed for freight differential? | Please review the pricing sheet which encourages you to offer freight differentials in column marked "National Freight Charge per UOM mile". |
| 11 | Legal | Can adjustment be allowed during the contract period? | Yes please see sections Appendix A, Section B, Paragraphs 5 and 6 for information on pricing adjustments. |
| 12 | Legal | Will the master agreement need to be signed at the time the bid is due? | The agreement can be executed upon award. However LRWRA does not anticipate any negotiations or discussions of terms after award. Please review all documents and address any concerns in your submission. |
| 13 | Legal | Are we allow to add redlines/edits to the contract form? | While suppliers may offer redlines and changes to the documents, LRWRA is under no obligation to accept those modifications, and may choose to reject submissions that deviate from the documents as presented. If a term or condition presents significant hardship we strongly recommend that your submission include an explanation of why you are requesting or recommending a change, so they may be considered in context. |

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| 14 | General | <p>What is the current annual bulk and tote volume for Little Rock, AR (Customer #1) for the following products:</p> <p>Aluminum Sulfate: bulk and 275 gal tote Ferric Sulfate: bulk and 275 gal tote Liquid Caustic Soda: bulk and 330 tote Polyaluminum Chloride: Bulk and 375 tote Liquid Lime: Agitated tanker truck & tote</p> | <p>This solicitation is requesting a not to exceed price by formulation. You will have a chance to get quantities from each government individually. LRWRA does not use significant volumes of any of the chemicals mentioned in any of its processes.</p> |
| 15 | Process | <p>What are the price adjustment mechanisms, and frequency? (ie annually, quarterly, etc.) How much notice is needed? (ie 30 days)</p> | <p>Yes please see Section B - Paragraph 6 "Price Review" for information on pricing adjustments.</p> |
| 16 | Process | <p>What is the estimated shipment size for Little Rock ?</p> | <p>This solicitation is requesting a not to exceed price by formulation. You will have a chance to get quantities from each government individually. The shipment sizes for relevant chemicals for LRWRA are 3,000-lb totes for PAA, 3,000-lb totes for polymer, 1-ton cylinders for chlorine and 1-ton cylinders for Sulphur-dioxide.</p> |
| 17 | General | <p>What is the ship address for 3 of the water reclamation facilities for Little Rock?</p> | <p>The three ship addresses for LRWRA are: Adams Field - 1001 Temple Street - Little Rock, AR 72202 / Fourche Creek - 9500 Birdwood - Little Rock, AR 72206 / Little Maumelle - 24924 Chenal Parkway - Little Rock, AR 72223</p> |
| 18 | General | <p>Is it one price for the 3 locations for Little Rock?</p> | <p>This solicitation is requesting a not to exceed price by formulation. You will have a chance to get quantities from each government individually. Yes - one price for the 3 Little Rock locations, please.</p> |
| 19 | General | <p>Could you please provide the vendor's list?</p> | <p>The potential suppliers list will be established based on who submits responses to the solicitation.</p> |
| 20 | General | <p>Is the pricing only to be entered on the price sheet or can we provide a more detail pricing option?</p> | <p>Please complete the pricing sheet as designed. Then on a separate page or pages please offer additional details or clarifications as necessary. Please do not edit the format of the pricing page so responses start as uniform.</p> |
| 21 | General | <p>Can you please provide further explanation regarding not to exceed pricing from the Pre-Bid meeting?</p> | <p>The selected supplier or suppliers will be able to offer these chemicals and polymers to any eligible government customer at the contracted price or lower. This is why permutations are requested for delivery and other variable factors. Governments can only piggyback on the contract that will result from this solicitation of the price is the same or less than the contract price.</p> |
| 22 | Process | <p>Are the delivery requirements within 2 days ARO as per og 53 or can we propose our own delivery days?</p> | <p>Please see Appendix B, Section F, Paragraph 13.1 .1</p> |
| 23 | Legal | <p>Will the Section I Agreement be applicable solely to Little Rock, or will it extend to other Program Participants? If it will apply to other Program Participants who are not signatories to the agreement, how will the contract terms (including our Addendum)be binding on them, as they're not signatories to that agreement?</p> | <p>When any government decides to adopt this contract as a substitute for their own competitive process, they are required to adopt all of the contract terms. They can do this by incorporating all the terms into their PO or document, and even just by the use of the contract. If an agency has specific terms they require they can add them to appendix A and the supplier can choose to accept those terms, negotiate them or refuse the terms and pass on the work.</p> |
| 24 | Legal | <p>We kindly request that the Addendum should also be signed by Core Trust (between CoreTrust and supplier), if such other program participants will be receiving products from Supplier (through CoreTrust) without signing any contract."</p> | <p>All addendums will be included in final contract that will be executed by CoreTrust as well as LRWRA. However during the solicitation all addendums are executed by LRWRA as the lead agency.</p> |
| 25 | Process | <p>Annual usage on each product?</p> | <p>Estimated relevant chemical usage for LRWRA is as follows: PAA - 15 3,000-pound totes annually / Chlorine - 70 1-ton cylinders annually / Sulphur Dioxide - 25 1-ton cylinders annually / Polymer - 100 3,000-pound totes annually</p> |
| 26 | Process | <p>Typical load size for each product?</p> | <p>The shipment sizes for relevant chemicals for LRWRA are 3,000-lb totes for PAA, 3,000-lb totes for polymer, 1-ton cylinders for chlorine and 1-ton cylinders for Sulphur-dioxide.</p> |
| 27 | Process | <p>What is meant by truckload? Univar's truckload is 40,000 pounds on average per product</p> | <p>Please define any units of measure like this throughout the response so we can normalize pricing across responding suppliers.</p> |
| 28 | General | <p>Are there previous bid tabs?</p> | <p>While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided.</p> |
| 29 | Process | <p>What address is each product being delivered to?</p> | <p>The three ship addresses for LRWRA are: Adams Field - 1001 Temple Street - Little Rock, AR 72202 / Fourche Creek - 9500 Birdwood - Little Rock, AR 72206 / Little Maumelle - 24924 Chenal Parkway - Little Rock, AR 72223. However, for clarity each government</p> |
| 30 | General | <p>Current volumes for LRWA</p> | <p>Estimated relevant chemical usage for LRWRA is as follows: PAA - 15 3,000-pound totes annually / Chlorine - 70 1-ton cylinders annually / Sulphur Dioxide - 25 1-ton cylinders annually / Polymer - 100 3,000-pound totes annually.</p> |
| 31 | General | <p>Current suppliers (we use several that might be bidding same products)</p> | <p>The Current suppliers and products are not determinative of future award. Please respond the specifications and requirements as requested in the scope.</p> |

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| 32 | General | Current pricing if available | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 33 | General | Contacts with LRWA facilities for onsite testing of different chemistries | LRWRA delivery locations have been included. However, for clarity each government who chooses to leverage this solicitation and the resulting contract will have their own delivery locations, which you will have a chance to discover when onboarding them as customers, and which is why the pricing pages request considerable variety in quantity and delivery costs. |
| 34 | Legal | Is this considered a sealed bid or state bid where information is public | This is a sealed public solicitation where submissions may be and are subject to the Freedom of information requests. |
| 35 | Process | What are the delivery locations related to this RFP? | The three ship addresses for LRWRA are: Adams Field - 1001 Temple Street - Little Rock, AR 72202 / Fourche Creek - 9500 Birdwood - Little Rock, AR 72206 / Little Maumelle - 24924 Chenal Parkway - Little Rock, AR 72223. However, for clarity each government who chooses to leverage this solicitation and the resulting contract will have their own delivery locations, which you will have a chance to discover when onboarding them as customers, and which is why the pricing pages request considerable variety in quantity and delivery costs. |
| 36 | Process | What are the annual usage volumes for each product listed in the Wastewater Treatment Chemicals (Section O) worksheet? | Estimated relevant chemical usage for LRWRA is as follows: PAA - 15 3,000-pound totes annually / Chlorine - 70 1-ton cylinders annually / Sulphur Dioxide - 25 1-ton cylinders annually / Polymer - 100 3,000-pound totes annually. |
| 37 | General | Are we allowed to propose alternative products/packages/specs for items listed in the Wastewater Treatment Chemicals (Section O) worksheet? | Alternative packaging/ packages may be entertained by the Lead Agency and ultimately participating agencies. Alternative products will not be entertained. |
| 38 | General | How flexible is the designated 2-day delivery window? | The two day delivery requirement is a baseline, but is allowed to be changed by each participating municipality. |
| 39 | General | Are we able to bid on just the chemicals we can supply to Little Rock, AR or is this bid a “mandatory” nationwide? | LRWRA plans to award to one vendor or as few vendors as are needed to cover the national service area. The solicitation reserves the right to award regionally, so please feel free to submit a proposal if you serve a limited region or list of chemicals or polymers. However our preference is to award the contract nationally if possible. |
| 40 | General | Which chemicals does Little Rock currently use? | Estimated relevant chemical usage for LRWRA is as follows: 15 totes of PAA (each weighing 3,000 pounds) annually, 70 one-ton cylinders of chlorine annually, 25 one-ton cylinders of sulphur dioxide annually, and 100 totes of polymer (each weighing 3,000 pounds) annually. |
| 41 | General | Of those chemicals, what are the estimated annual quantities? | Estimated relevant chemical usage for LRWRA is as follows: 15 totes of PAA (each weighing 3,000 pounds) annually, 70 one-ton cylinders of chlorine annually, 25 one-ton cylinders of sulphur dioxide annually, and 100 totes of polymer (each weighing 3,000 pounds) annually. |
| 42 | General | Of those chemicals, what are the delivery size/quantities? (i.e. bulk 45,000 lb, totes, drums, etc.) | The shipment sizes for relevant chemicals for LRWRA are 3,000-lb totes for PAA, 3,000-lb totes for polymer, 1-ton cylinders for chlorine and 1-ton cylinders for Sulphur-dioxide. |
| 43 | Legal | If vendor is only intending on supply Little Rock with products submitted – does vendor still need to agree to this provision to be considered? | Yes |
| 44 | General | Can you please provide bid tab for 2024 for Wastewater Treatment Chemicals, Related Services, and Supplies. | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 45 | Process | The required quantity for each chemical on a yearly basis. | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 46 | Process | The required quantity for each chemical per delivery. | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 47 | Process | The delivery location for each chemical. | LRWRA delivery locations have been included. However, for clarity each government who chooses to leverage this solicitation and the resulting contract will have their own delivery locations, which you will have a chance to discover when onboarding them as customers, and which is why the pricing pages request considerable variety in quantity and delivery costs. |
| 48 | General | I am looking for the quantities of each chemical you need per delivery and on a yearly basis. Additionally, please provide the bid tabulations from previous years. | Estimated relevant chemical usage for LRWRA is as follows: 15 totes of PAA (each weighing 3,000 pounds) annually, 70 one-ton cylinders of chlorine annually, 25 one-ton cylinders of sulphur dioxide annually, and 100 totes of polymer (each weighing 3,000 pounds) annually. |

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| 49 | General | When was the last time you bid for water treatment chemicals? Can you please provide the last bid tabulation? | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 50 | General | Who is your current supplier for phosphoric acid/orthophosphate blends? What is their current price? | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 51 | General | Who is your current supplier of potassium permanganate? What is their current price? | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 52 | Process | What is the estimated annual volume of phosphoric acid/orthophosphate blends? | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 53 | Process | What is the estimated annual volume of potassium permanganate? | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 54 | Legal | Can you clarify what the contract term is? | Please see Appendix B, Section F, Paragraph 4. |
| 55 | Chemistry | I would like to determine if an alternate product to caustic soda would be allowed for bid? The product is calcium based (lime). It is an engineered product that was specifically developed to replace caustic soda in many applications. It is NSF approved, non hazardous and a 1:1 direct replacement for pH control and other applications. | Alternative products will not be entertained. |
| 56 | Process | For the two chemicals calcium nitrate and magnesium hydroxide please provide the tank sizes, addresses and tote delivery locations. | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 57 | Process | For calcium nitrate and magnesium hydroxide please provide average order size and anticipated volumes of each? | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 58 | General | For calcium nitrate and magnesium hydroxide full tanker load and totes who is your current supplier and price? | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 59 | General | Is it the intent of LRWRA to purchase polymer exclusively from Bid # 24COR-017? | That is TBD depending on bid response. |
| 60 | General | Is it LRWRA's intent to cancel or non-renew all current contracts in favor of any agreement established from Bid # 24COR-017? | That is TBD depending on bid response. |
| 61 | Legal | Will LRWRA confirm whether NSF certification will be required for the polymer? | Polymer being specified for wastewater treatment usage does not require NSF certification. |
| 62 | General | The current polymer is not NSF certified as it is used in a wastewater treatment application. Is LRWRA intending to change polymer products to comply with drinking water standards? | Polymer being specified for wastewater treatment usage does not require NSF certification. |
| 63 | General | Section 13.5.18.2 specifies polymers must be delivered in dry or emulsion form, but the detail requirements (shelf life, storage) emphasize dry polymer. Is it the intent of LRWRA to reengineer the treatment plant to switch from emulsion to dry polymer? | These specifications are written for usage from not only Little Rock Water Reclamation Authority, but all Participating Agencies. |
| 64 | General | The Cost Sheet for polymer is strictly limited to dry polymer. If LRWRA is intending to switch chemistries from emulsion to dry polymer, will the polymer cost sheet be updated to reflect this intention? | These specifications are written for usage from not only Little Rock Water Reclamation Authority, but all Participating Agencies. |
| 65 | General | Does LRWRA plan to issue a separate stand-alone bid for polymer products (such as emulsions) not fully covered by this RFP? | No please be responsive to the polymer requirements in this solicitation. |
| 66 | General | Will LRWRA provide a list of prequalified bidders/products to ensure compliance and compatibility with their current system? | Please respond to the chemicals and formulations requested in this solicitation, as they meet LRWRA requirements |

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| 67 | General | Will LRWRA confirm that vendors are permitted to submit proposals limited solely to a single item without being required to cover other chemical categories? | This is confirmed. |
| 68 | General | Will evaluation criteria ensure that single item bids are given equal consideration? | LRWRA plans to award to one vendor or as few vendors as are needed to cover the national service area. The solicitation reserves the right to award regionally, so please feel free to submit a proposal if you serve a limited region or list of chemicals or polymers. However our preference is to award the contract nationally if possible. |
| 69 | Legal | Will you clarify the intended geographic scope—is this contract mandatory for CoreTrust participants nationwide, or optional for single-entity or select cooperative use? | CoreTrust anticipates making this contract available to all governments nation wide with a need for water treatment chemicals and polymers, but each government can choose to adopt it as it meets their needs. |
| 70 | Process | How will sales and use taxes be addressed should they be applicable to an end-user who may be identified at a later time? | All the customers under this contract are municipal or government entities and are tax exempt. |
| 71 | General | Is LRWRA the contracting authority for all participating agencies, or will each agency issue its own purchase orders? | LRWRA is conducting the solicitation and will be the contracting entity. However each participating entity will be required to issue their own POS and LRWRA will NOT be responsible for any financial commitments from any participating entity except for LRWRA direct purchases. |
| 72 | General | Will pricing apply uniformly across all participating agencies, or may regional pricing be proposed? | The solicitation seeks not to exceed pricing that is uniform with variations based on delivery specifics and formulation. |
| 73 | General | Does LRWRA permit annual price adjustments tied to recognized indices (e.g., BLS PCU325211, CPI CUURS49ESA0)? | Please see Appendix A, Section B, Paragraph 6. |
| 74 | Legal | How often may suppliers request price reviews, and what documentation is deemed acceptable evidence of cost escalation? | Please see Appendix A, Section B, Paragraph 6. |
| 75 | Process | Will LRWRA consider fuel surcharges or freight escalation clauses for all or regional deliveries, as applicable? | Fuel Surcharge Adjustment Clause can be found in Appendix B, Section F, Paragraph 13.9. "National Freight Charge per UOM mile" can be found in Section O - Pricing Sheet. |
| 76 | General | How is "best value" determined? | Please see the scoring details in Section G. Generally all technical requirements will be scored against the requirements and Pricing scored against other participants and then the scores will be combined for a composite score for each supplier. |
| 77 | General | What benefits or incentives do vendors on the CoreTrust Agreement receive for the 3% of sales fee? | The CoreTrust Public Sector Cooperative will support the suppliers sales teams in promoting the contract nationwide, and will support governments in their compliance efforts when adopting the contract. Because the contract reduces the need for any individual government to go through the formal solicitation process, this contract is expected to reduce the cost of client acquisition and reduce supplier costs overall. |
| 78 | General | How will CoreTrust market this Agreement to interested parties? | CoreTrust anticipates making this contract available to all governments nation wide with a need for water treatment chemicals and polymers, but each government can choose to adopt it as it meets their needs. The supplier will continue to drive sales through their normal channels and this contract will reduce or eliminate the need for adopting governments and agencies to issue stand alone solicitations. |
| 79 | Legal | Who resolves disputes for purchases made by other participating agencies—LRWRA, CoreTrust, or the local buyer? | LRWRA will support issue resolution but can not compel a resolution, so each participating entity will engage in dispute resolution with the supplier directly . |
| 80 | Process | Section 13.5.18.3 allows for custom polymer blends, if custom polymers are requested, how will pricing adjustments (raw materials, blending, freight) be reviewed and approved? | Section 13.5.18.3 permits custom polymer blends to meet specific performance requirements. Pricing for such blends shall be based on the awarded supplier's established cost structure, including verifiable raw-material and blending costs, freight, and markup consistent with the supplier's awarded discount or pricing schedule. Any proposed price adjustment must be supported by documentation (e.g., supplier cost sheets, freight quotes, and resin cost indices) and approved in writing by the Lead Agency prior to shipment. The Lead Agency reserves the right to audit supporting data or reject adjustments deemed excessive or unsupported. |
| 81 | General | Will there be a second-round of questions allowed once the answers to all initial questions are posted? | There is not a second round of questions anticipated right now. |
| 82 | General | Will LRWRA plant operations be involved in the evaluation and determination of the most qualified bid bidders? | The evaluation of this solution will be supported by water treatment professionals, including LRWRA where possible. |
| 83 | Chemistry | Is the Phosphoric Acid/Orthophosphate Blend in a 275 gallon tote a drop off or a pump off? | This depends on Participating Agency needs. |

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| 84 | General | What is the average delivery size of Phosphoric Acid/Orthophosphate Blend when delivered in Bulk Tanker? | LRWRA delivery locations have been included. However, for clarity each government who chooses to leverage this solicitation and the resulting contract will have their own delivery locations and quantities which you will have a chance to discover when onboarding them as customers, and which is why the pricing pages request considerable variety in quantity and delivery costs. |
| 85 | General | Potassium permanganate is asking for price per gallon. This is a dry product and therefore should be priced per pound. | This is correct. Pricing should be per pound in powdered form. |
| 86 | Process | Please clarify sizes for Potassium Permanganate. The standard packaging is 55# pails and 330# drums. The price sheet states 55 gallon pails and 100 gallon drums. | The size for Potassium Permanganate drums shall be 330 gallons. |
| 87 | General | How are freight rates determined for LTL shipments? A. Most Peracetic Acid municipal customers order drums and totes versus full truckloads, so an additional cost per mile would be different B. Would FOB pricing be better? | National Freight Charge per UOM mile can be found in Section O - Pricing Sheet. It is required for each chemical being bid. |
| 88 | General | These are confirmed municipalities that do not require service for any Peracetic Acid needs correct? | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 89 | General | Although volumes cannot be given, are there any estimate or number of total municipalities that are currently utilizing PAA for disinfection? | LRWRA reserves the right to use any of the chemicals here, however their quantities have been provided as an attachment. For clarity please do not limit your responses to only the chemicals for LRWRA since this is intended to be a national contract covering all of the chemicals and polymers described. |
| 90 | General | Please advise on the annual volumes for each product LRWRA currently uses. | Estimated relevant chemical usage for LRWRA is as follows: 15 totes of PAA (each weighing 3,000 pounds) annually, 70 one-ton cylinders of chlorine annually, 25 one-ton cylinders of sulphur dioxide annually, and 100 totes of polymer (each weighing 3,000 pounds) annually. |
| 91 | Process | What is the delivery address for product to LRWRA? | The three ship addresses for LRWRA are: Adams Field - 1001 Temple Street - Little Rock, AR 72202 / Fourche Creek - 9500 Birdwood - Little Rock, AR 72206 / Little Maumelle - 24924 Chenal Parkway - Little Rock, AR 72223. |
| 92 | Process | Are there multiple delivery addresses/sites for LRWRA? | The three ship addresses for LRWRA are: Adams Field - 1001 Temple Street - Little Rock, AR 72202 / Fourche Creek - 9500 Birdwood - Little Rock, AR 72206 / Little Maumelle - 24924 Chenal Parkway - Little Rock, AR 72223. |
| 93 | Process | Are there any site restrictions or requirements? | This will vary from entity to entity. |
| 94 | General | Will multiple products and pricing options be accepted for each item? | No. |
| 95 | General | For Activated Carbon (Item #1), is it possible to bid on supply and delivery of product only and not the removal service? | Yes |
| 96 | Legal | What is the process for adding products? | Pricing is only being sought on products included in this bid document. Vendors may include catalog pricing; however, this will not be included as part of overall scoring assessment. |
| 97 | General | Aluminum sulfate Calcium nitrate Ferric sulfate Ferric chloride Hydrated lime Caustic soda Lime slurry (liquid lime/calcium hydroxide) Mag slurry (magnesium hydroxide) PAC Sodium bisulfite Sodium hypochlorite (bleach) Have all these chemicals been bid in the past? | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |

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| 98 | Process | Is there any way to let us know an idea of how much is used? | Estimated relevant chemical usage for LRWRA is as follows: 15 totes of PAA (each weighing 3,000 pounds) annually, 70 one-ton cylinders of chlorine annually, 25 one-ton cylinders of sulphur dioxide annually, and 100 totes of polymer (each weighing 3,000 pounds) annually. |
| 99 | General | If any were awarded on bid, is there any way to provide the winning bid and company? Can we see the bid tab? | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 100 | General | Can you tell who has the business currently? | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 101 | General | Everything aside from hydrated lime asks to be priced by the gallon. Everything we do; purchasing and selling is done by the pound. Sodium hydroxide (liquid caustic being the exception). Can this be looked at and considered? | This question is too broad: "Everything we do" is not specific enough to address as required by the bid document. Anything being bid can submit alternate form of measurement (i.e. pound versus gallon) per unit pricing. We welcome Vendors to submit alternative packaging options. |
| 102 | General | We provide everything I have listed above from the WATER TREATMENT CHEMICAL COST SHEET TAB. If we don't typically provide the other products that are on the list, does that put us at a disadvantage? | No. |
| 103 | Process | PAC- There are so many different PAC products on the market. Are we to quote a range? | The bid specifications are clear to what will be accepted. The vendor determines if they meet those requirements prior to submission. |
| 104 | Process | Caustic- assuming 50%? | Section 13.5.11.1 is clear on these requirements. |
| 105 | General | My question is, if we don't have agitated totes and/or tankers(for Lime), does that disqualify us from quoting the product? | 13.5.13.2 requirements are clear. Vendor may suggest alternative delivery method, Little Rock Water Reclamation Authority is not bound to accept any alternatives. |
| 106 | General | While on the pre-proposal conference call a service fee of 3% was mentioned. I was confused on exactly what that 3% would be taken from? Would that be 3% of the total cost of the contract per year? | As part of the cooperative contract Contracted suppliers will be required to pay a 3% admin fee on gross sales to the cooperative "coretrust public sector" This fee is uniform across all suppliers and should be included and accounted for in your net pricing offered. (Please see Attachment A - Terms and Conditions, pages 98 and 100.) |
| 107 | General | Kindly share last year's bid summary? | While we understand that past pricing is often used as a benchmark for a current solicitation, there is not a previous solicitation with a national scope. This solicitation stands on its own and the previous solicitation is not part of the materials being provided. |
| 108 | Chemistry | Technical specification details of the Activated Carbon media. Mainly we would like to know if this is coconut-based product or Coal based product? | Coal based. |
| 109 | Process | Will this be one time order or multiple orders since we will need to unload this information will be helpful. | This solicitation represents not only the needs of LRWRA but potential the needs of governments across the country. For LRWRA this is a recurring annual program. While we expect most governments to be looking for an annual program supplier, some governments may only need a one time purchase, and suppliers should include in their response how they will handle either kind of request. |
| 110 | Process | What would be the minimum quantity be for Activated carbon media. Granular option and PAC option? | This solicitation represents not only the needs of LRWRA but potential the needs of governments across the country. Because the volumes may vary dramatically across the nation, please include any required minimums, charges for small volumes, or discounts for large volumes in your response. |
| 111 | Process | For disposal purposes what would the quantity be and we would need spent carbon analysis to be done before we can quote a price. | This solicitation is requesting a not to exceed price by formulation. You will have a chance to do individual testing for each customer before finalizing your price to them as long as it is at or below your not to exceed pricing. |
| 112 | General | Bid request for disposal option however it's not listed in the excel price sheet, would this be added separately? Is the contractor responsible for removing media from the GAC vessels? | Section O - Price Sheet has been revised to add "Disposal of Spent Carbon". |
| 113 | Process | Drawing of the vessels with size and all possible details. | This solicitation is requesting a not to exceed price by formulation. You will have a chance to get drawings from each government during your sales engagement. |
| 114 | General | Last year used quantities of Activated carbon GAC and PAC. | This solicitation is requesting a not to exceed price by formulation. You will have a chance to get quantities from each government individually. |
| 115 | General | How many 13.5.1.3 Replacement and Disposal of Spent Carbon services were completed? | Thank you for the question. That question can not be answered at this moment, only through communication with participating agencies. |
| 116 | Process | For activated carbon, we are assuming flatbed delivery since supersack and 50lb bags are requested. Will a forklift be provided to unload or should contractor assume responsibility? | This will be entity specific and you should make provisions for both permutations (forklift available and not) please note the variations in your response. |