PossibleNOW®
Marketing Compliance Made Simple

PossibleNOW Delivers Marketing Compliance Across Salesforce

DNCQuickCheck for Salesforce provides seamless integration between Salesforce and your telephone system, allowing users to initiate calls directly from Salesforce after verifying their callable status to ensure Do Not Call and TCPA (Telephone Consumer Protection Act) compliance. It is purpose-built to streamline outreach, ensure regulatory compliance, and improve customer experience, all within the Salesforce CRM.

Compliance doesn't have to add complexity. With DNCQuickCheck, it happens automatically in the background, giving every Salesforce team the confidence to engage safely.

Key Features of DNCQuickCheck for Salesforce

Click-to-Call Functionality: Representatives can click to dial any callable phone number directly from a Salesforce lead or contact record using their personal mobile phone.

Two-step Call Connection: A call is placed to the agent's phone number. After the agent answers, the system automatically dials the target number. Agents can also make manual calls through the interface, and choose whether to associate the call with a Salesforce record.

Comprehensive Compliance Tracking: All phone numbers and email addresses tied to a lead, contact, or any other entity in Salesforce are automatically tracked and statused for TCPA and DNC compliance. This includes:

- Federal, State, and Internal DNC list checks
- EBR (Established Business Relationship) verification
- Internal DNC list management
- Reassigned Numbers Database
- Known litigator identification
- Time-of-day calling restrictions (call curfews) by area code
- State-specific regulation enforcement
- Automatic max attempt limit controls

> DNCQuickCheck is natively embedded in Salesforce, offering a unified experience with a compliant workflow that helps your agents serve customers more effectively.

Lead List Management: Agents can use curated lead lists to streamline prioritization and improve outreach efficiency.

Spam Flag Mitigation: Advanced technology prevents "SPAM Likely" call flags, increasing answer rates.

Administrative Insights: Managers gain access to powerful oversight tools, including:

- Call activity tracking by rep
- Volume analytics by date range
- Disposition history and trend reporting
- Full outbound metadata and audit trail recording

Contact Information

John Doe

Assistant Phone:	727-534-6314	US National List
Other Phone:	636-667-9411	Acme Corp Master List
Home Phone:	334-237-0447	Call curfew for this Alabama (US) number is 0800 to 1300
Business Phone:	678-231-3223	Call curfew for this Georgia number is 0800 to 2000
Mobile Phone:	202-829-1615	Acme Corp Master List

Contact Email: Johndoe@example.com   Error validating email

Click to launch reports, seamlessly connecting to the DNCSolution dashboard page via SSO.

Click to launch dialer.

Callable status is determined in real-time upon page load. The reason code for non-callable numbers is displayed in red.

Callable numbers are displayed as clickable hyperlinks.

Phone numbers are associated with the Account, Contact, or Lead record in Salesforce.

Email status is checked in real-time upon page load.

Email address is associated with the Account, Contact, or Lead record in Salesforce. Emails on Do No Email lists appear in red to indicate they can't be used.

Click-to-Dial Workflow Functionality Makes Calling Compliance Simple

Phone Dialer

Associate to Account/Lead ☐

📞 Agent Dialer

Enter phone number

1	2 ABC	3 DEF
4 GHI	5 JKL	6 MNO
7 PQRS	8 TUV	9 WXYZ
*	0	#

📞 Call

Call Disposition

Select outcome ▾

Notes (Optional)

Enter call notes or additional details...

📞 End Call/Save Disposition

If **Checked**: The call will be logged and associated with the current record (account/lead/contact).

If **Unchecked**: The call will still be logged in Salesforce, but only tied to the phone number, not the specific record.

Recording the call disposition is **mandatory** for every call.

Adding notes is optional but highly recommended for follow-up actions or context for future reference.

Select Outcome

Scheduled Appointment
Callback Requested
Left Voicemail
No Answer
Not Interested
Lost to Competition
Management Attention
Wrong Number