

ABI Data Collection

In order to meet our promise of a Beltline for all, we are working to collect demographic and geographic information from our participants. This information is strictly for internal reference and research purposes only to guide us in outreach and public engagement efforts and will not be distributed to other organizations.





Southwest Study Group: Murphy Crossing Redevelopment

Southwest Study Group October 6, 2025

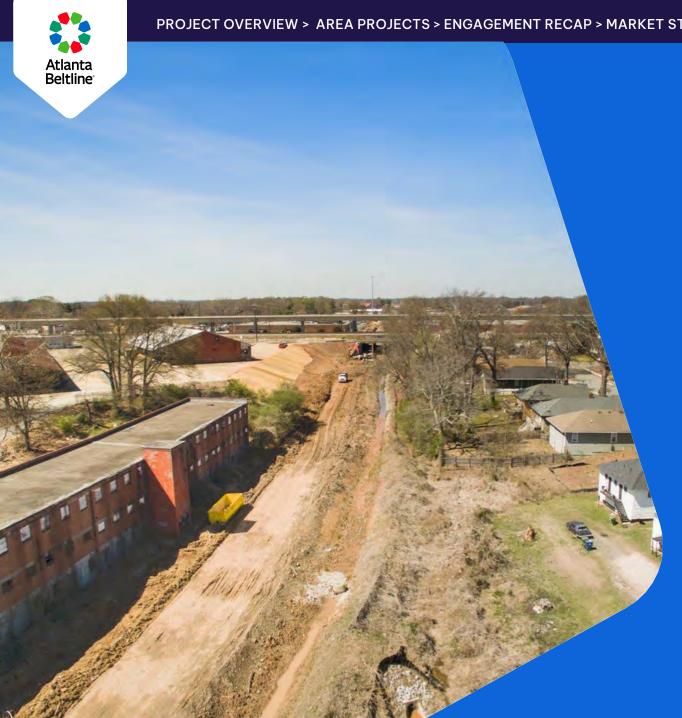




Hybrid Meeting Format

- Your line is muted, and you won't be able to share your video or screen during the meeting.
- A recording of this meeting, the presentation, a copy of tonight's Q&A and all other supporting materials will be made available online at www.beltline.org/meetings.





Tonight's Agenda

- **Project Overview**
- **Adjacent Area Projects**
- **Community Engagement Recap**
- Market Analysis Highlights
- **Conceptual Site Plan Overview**
- **Next Steps**
- Q&A



What neighborhood do you live in?

- Oakland City
- Adair Park
- Capitol View
- Capitol View Manor
- Sylvan Hills
- Pittsburgh
- West End
- Bush Mountain
- A Beltline neighborhood in the City of Atlanta not on this list
- A neighborhood in the City of Atlanta not on this list
- · A neighborhood not in the City of Atlanta



How long have you lived in your neighborhood?

- 1-5 years
- 6-10 years
- 11 or more years



What is your relationship to the Atlanta Beltline?

- I use the trail
- I am a homeowner in a Beltline neighborhood
- I rent a home in a Beltline neighborhood
- I am a residential landlord
- I am a business owner in a Beltline neighborhood
- I am a commercial landlord
- I am a developer
- I am a real estate broker
- I am a community activist/advocate
- I am generally interested in the Beltline project



What are your most likely to be doing on the trail?

- Exercising or other recreation
- To run errands
- To get to work or school
- To engage in leisure activities
- I don't use the trail



Is tonight your first Beltline meeting?

- Yes
- No



Our Vision

To be the catalyst for making Atlanta a global beacon for equitable, inclusive, and sustainable life.

22MILES

of pedestrianfriendly rail transit 1,100
ACRES
of environmental

cleanup

1,300

ACRES

of new greenspace

\$10B

in economic development

5,600

UNITS

of affordable
workforce housing

50K

PERMANENT JOBS

CONSTRUCTION JOBS

33

MILES

of multi-use

urban trails



Murphy Crossing Redevelopment Project Overview





Site Planning Process

| Task | Status |
|---|-------------|
| Engage planner | Complete |
| Engage civil engineer | Complete |
| Engage market analyst | Complete |
| Block and framework plan | Complete |
| Conduct initial feasibility study | In progress |
| Site due diligence | In progress |
| Conceptual site plan | In progress |
| Development of Regional Impact (DRI) review | In progress |
| Rezoning | In progress |
| Final site plan | Upcoming |
| Final development plan | Upcoming |



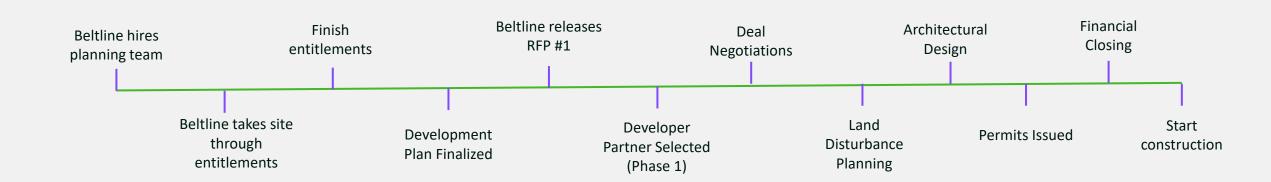
Project Timeline and Next Steps

June 2025 - December 2025

- Site planning
- Start entitlements
 - Industrial to I-MIX
 - Development of Regional Impact (DRI) review required

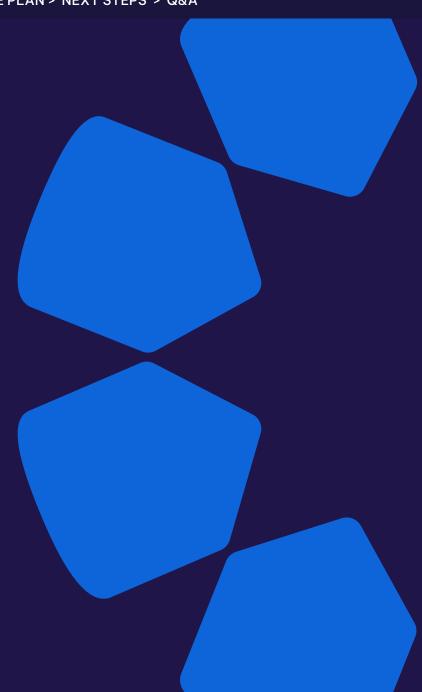
<u>January 2026 - June 2026</u>

- Finish entitlements
- Development plan
- Release Request for Proposals (Phase 1)
- Evaluation of proposals (Phase 1)





Adjacent Area Projects





Atlanta Beltline Marketplace



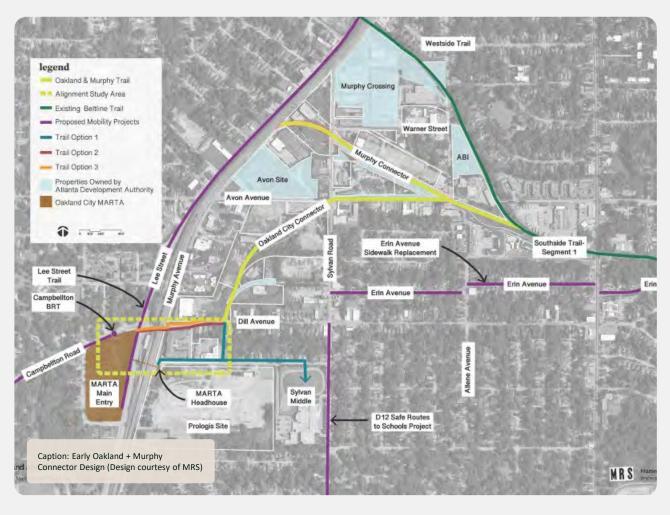
A small business incubator that offers affordable commercial spaces directly on the Beltline

- Architecturally designed shipping containers
- Wrap-around business support
- Nearby locations
 - Marketplace @ Allene
 - Marketplace @ Pittsburgh Yards®





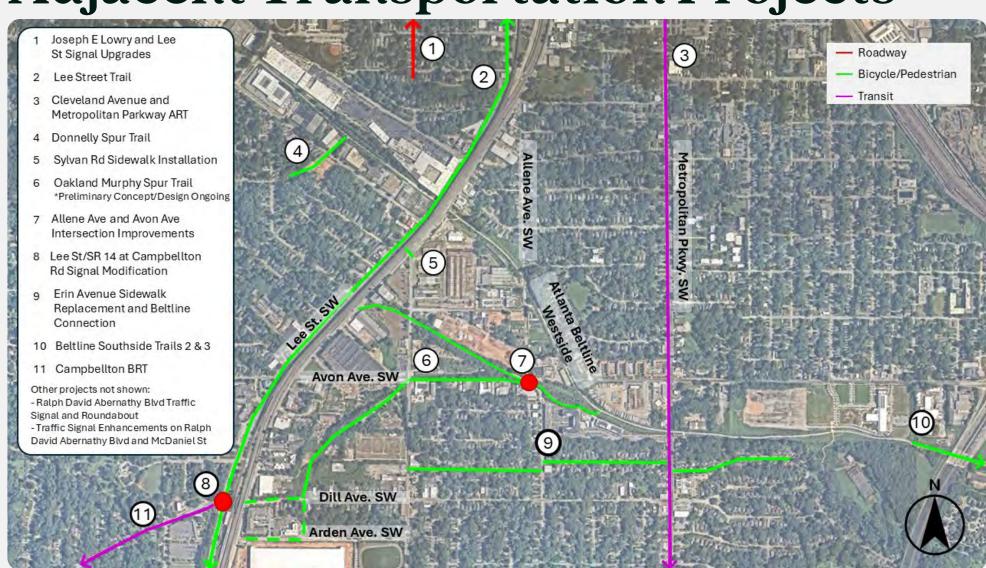
Other Initiatives Happening Nearby



- Oakland + Murphy Connector Trail
 - 1.3-mile spur trail, beginning at Allene Ave. access point and splitting into two segments
 - Construction to take place 2026-2028 (pending funding)
- Donnelly Trail
 - Spur trail by Atlanta Land Trust, with grant from Atlanta Beltline
 - PATH trail infrastructure installed; paving to begin after Phase 4 of 1024 Donnelly is complete
 - Area fenced and inaccessible until completion (expected 2027)



Adjacent Transportation Projects





Community Engagement Recap





Recap of Community Engagement Goals

- Empower stakeholders to connect neighbors and local leaders to engagement opportunities and resources
- Inform the community as the Beltline moves through planning and entitlement process, prepares the site for construction, and prepares to release the next RFP
- Strengthen relationships with the community
- Make engagement fun and mitigate engagement fatigue by providing strategic updates on Beltline and surrounding area projects





Recent + Upcoming Engagement

What we have been up to:

- Leading stakeholders on a Murphy Crossing site tour
- Launching our Community Give Back program with our first stop in Oakland City
- Teaching older adults about the Beltline at Rev James Orange Rec Center
- New outreach strategies (Channel 26 + physical banner)







Community Feedback to Date



Market Analysis Highlights

KB Advisory Group



Murphy Crossing: Market Feasibility Study

1050 Murphy Avenue Atlanta, Georgia

Presented for:



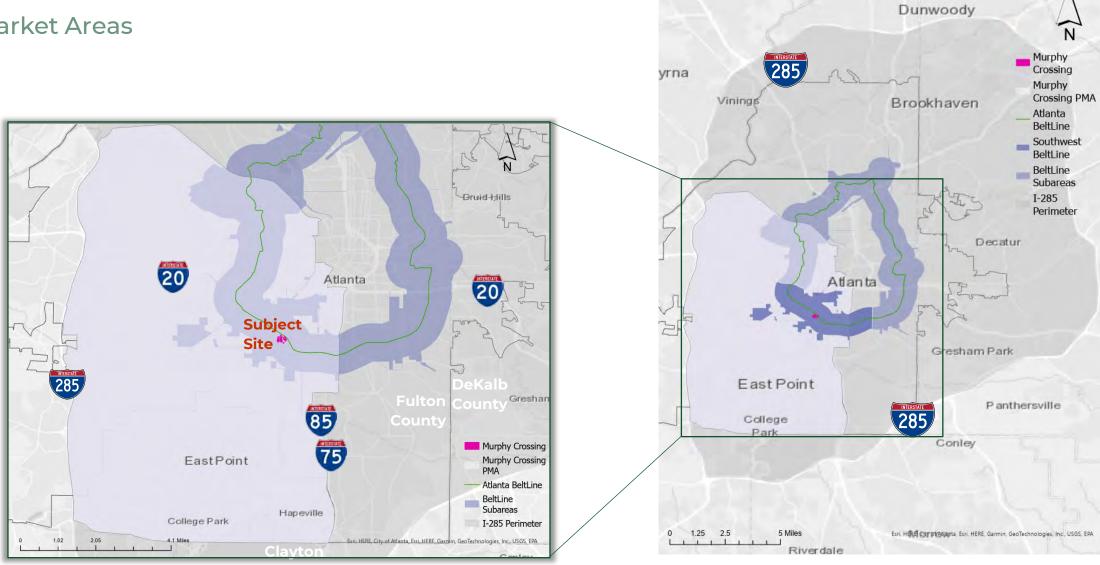
Presented by:





Introduction

Market Areas





24 Murphy Crossing Market Study

Existing Conditions: Key Takeaways

Demographic and Economic Trends



Population growth is steady but not keeping pace with intown Atlanta or the metro.



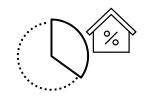
Post-pandemic job recovery was strong, exceeding prepandemic total jobs by 2022.

Median household incomes are well below those of Intown Atlanta and 40% of households are earning less than 30% AMI – both impacting the purchasing power within the PMA.



Within the PMA, there is a greater share of seniors and a smaller share of young- to middle- aged adults, impacting future housing needs.





Over 60% of renters are spending more than a third of their income on housing.

Real Estate Supply

MULTIFAMILY

Historically, the area has not captured the momentum of Intown Atlanta.

The market has been slow to absorb the recent spike in supply, dampening rent growth.

Vacancy is recovering but remains at 15% today.

RETAIL & OFFICE

Since 2020, new retail and office deliveries have generally performed well.

Retail rents have recorrected from postpandemic highs, mirroring the region overall. Vacancy remains low at under 5%.

Office rents have approached Intown Atlanta averages, though vacancy is currently 23%.

Murphy Crossing Market Study

INDUSTRIAL

There have been more demolitions of industrial than new deliveries as redevelopment of land to higher and better uses has occurred.

Similar to retail, rents have recorrected from post-pandemic peaks and are on par with Intown Atlanta. Vacancy, however, sits at 20% today compared to 10% for the ITP Industrial market.

Source: Claritas, Census, SmartRE, CoStar, KBA Group



Residential Demand

METHODOLOGY

5-Year Forecasted Growth ITP Household Growth

New Housing per Household Ratio by Type



350-

500

For-sale Homes

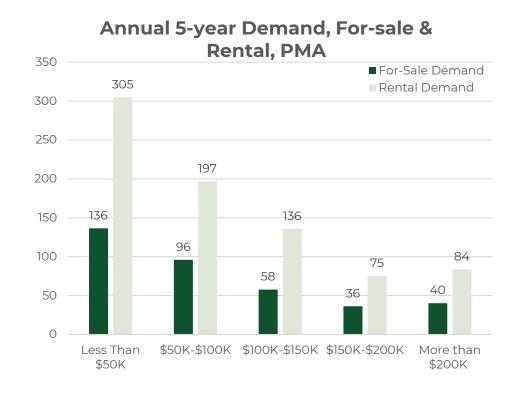
Tenure by Age & Income

Primary Market Area Capture Annual Housing Demand

> 700-1,000

Rental Homes

Affordable Housing need: **38%** of future households are estimated to make less than \$50,000



Residential Demand

For-sale Housing Typologies





Source: KBA Group, CoStar, Claritas Photos from Zillow, Google Earth, and KB Advisory Group

Retail Demand

METHODOLOGY

5-Year Forecasted Growth



Resident, Visitor, and Employee Growth

Spending Power

Supportable Retail
Space & Market
Capture

Site Specific Retail Offering

10%

Health, Wellness, and Personal Services



Retail Segmentation

60%Food & Beverage



15% Recreation & Sports Outfitters



15%

Fashion & Artisan Markets



Potential Retail Activation, Programming, and Light Industrial Synergy





The New Hork Times

Vintage Shopping Is Booming.

Banana Republic and Others Get In on the Action.



Re/Supply



DTLA



Murphy Crossing Market Study 28

Office Demand

METHODOLOGY

Regional Job Growth

5-Year Forecasted Growth



Office Using Industries

Supportable Space

Site Specific Capture, 5-year

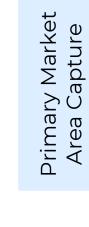
115,000 SF













Industrial Potential

Industrial Flex Zoning - IX

What is the purpose of Industrial Flex Districts?

- Support a mix of light industrial, employment, and commercial uses
- Contribute to job creation and economic vitality
- Allow compatible nonindustrial uses and accommodate evolving business models and support workforce



According to the current Zoning 2.0 draft, a 10–15-acre site will require a **minimum of 20%** industrial and a **maximum of 125,000 SF**.

Potential Mix to meet

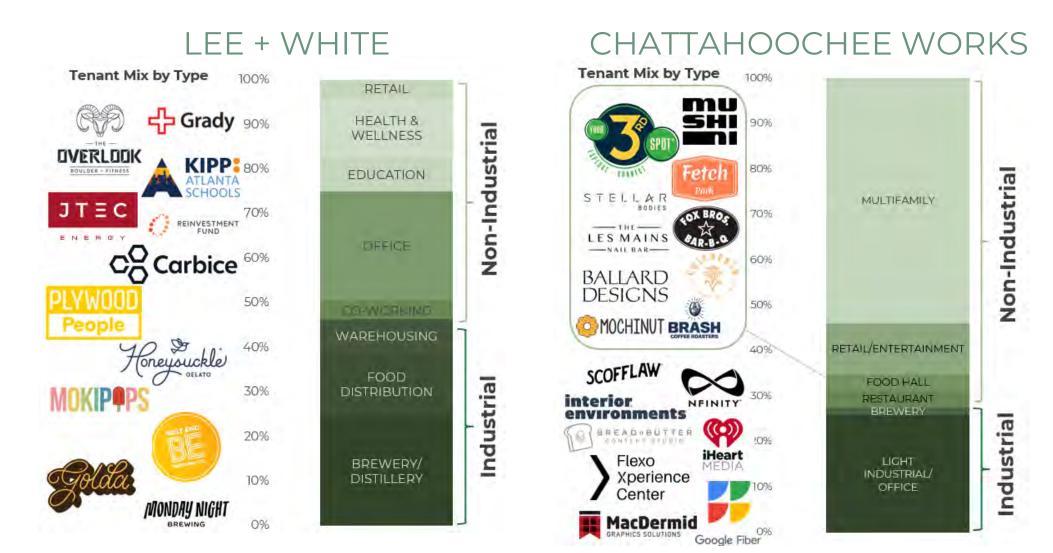
What qualifies as an industrial use?

- Industrial Uses (except self-storage)
- Animal care
- Artisan workshop
- Wholesale bakery, catering, commercial kitchen
- Trade school/educational institute related to industrial use
- Day care
- Grocery store
- Indoor farming/hydroponics
- Related office (printing, maintenance, mailing)
- Live-work
- Personal Repair Services
- Medical lab
- Brewery, distillery, or winery



IX Analogues

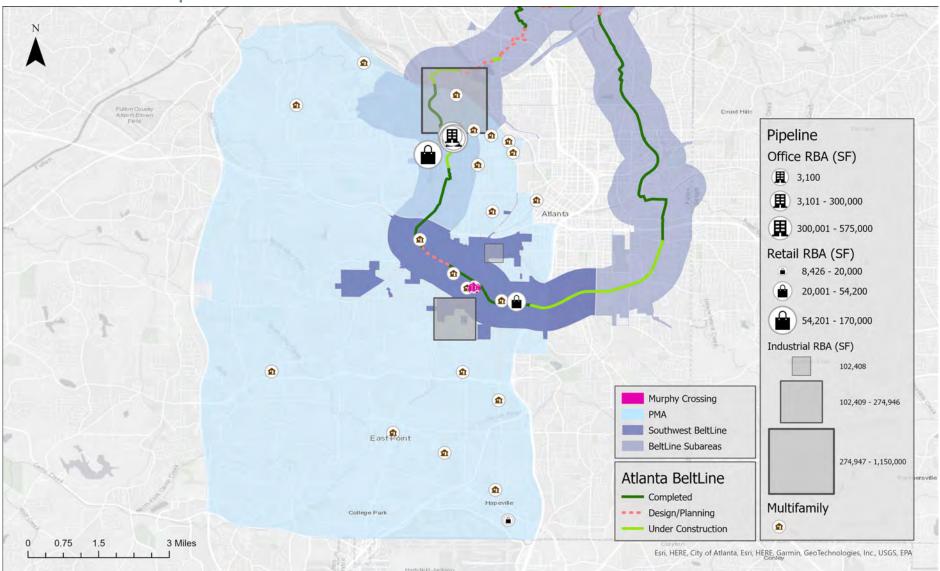
Industrial Flex





Future Supply

PMA Future Pipeline



Murphy Crossing Market Study

274,000

Square Feet of Retail

445,000

Square Feet of Office

11,400
Multifamily Rental Units

300 For-Sale Units

Source: KBA Group, CoStar, Claritas

KB ADVISORY GROUP

Future Demand

Phased Development



PHASE ' 2027-2029

190-

PHASE 2 2030+

RESIDENTIAL

240

Attached, For-Sale Units

(19%-25% PMA Capture)

385-

550

Multifamily Rental Units

(14%-20% PMA Capture)

COMMERCIAL

52,000 **Square Feet of Office**

71,000

Square Feet of Retail

Square Feet of Office

Square Feet of Retail

INDUSTRIAL

Square Feet of Light industrial

* Demand projections represent the maximum potential for full build-out. Consider this the development ceiling as the design and planning will further shape the final program.*

Source: KBA Group, CoStar, Claritas



Conceptual Site Plan Overview

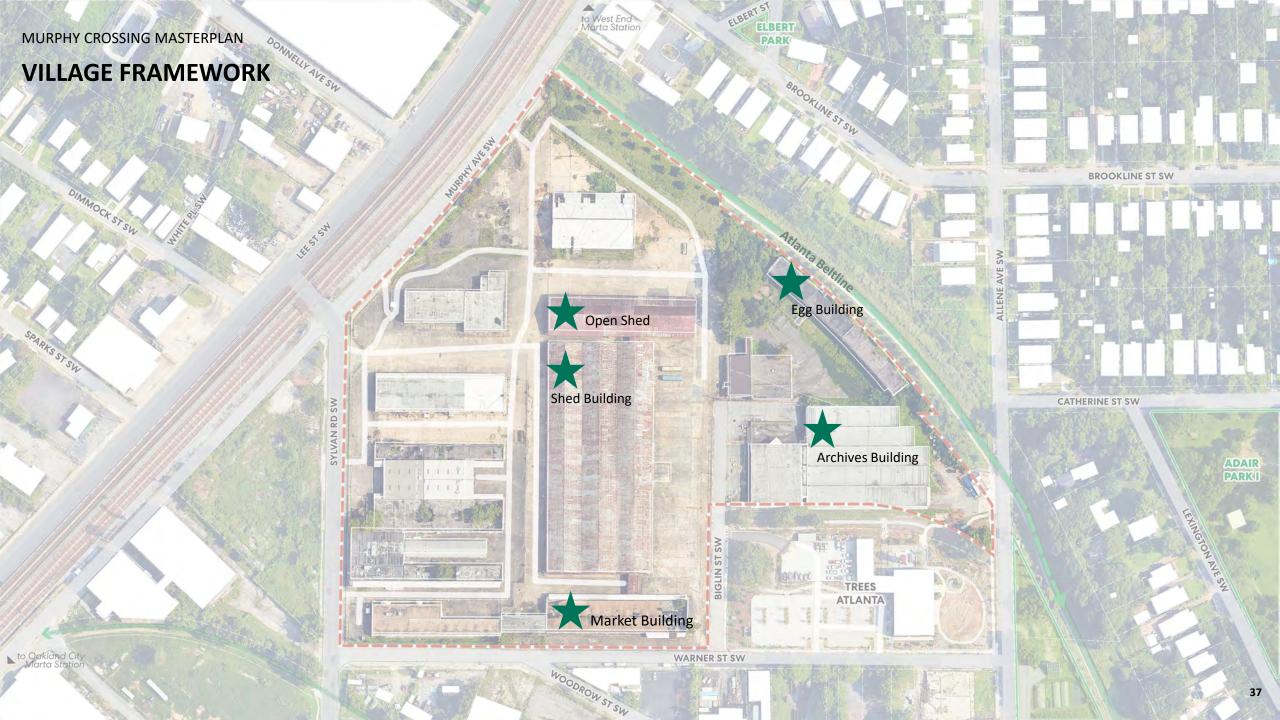
Perkins&Will



A COMMUNITY VILLAGE

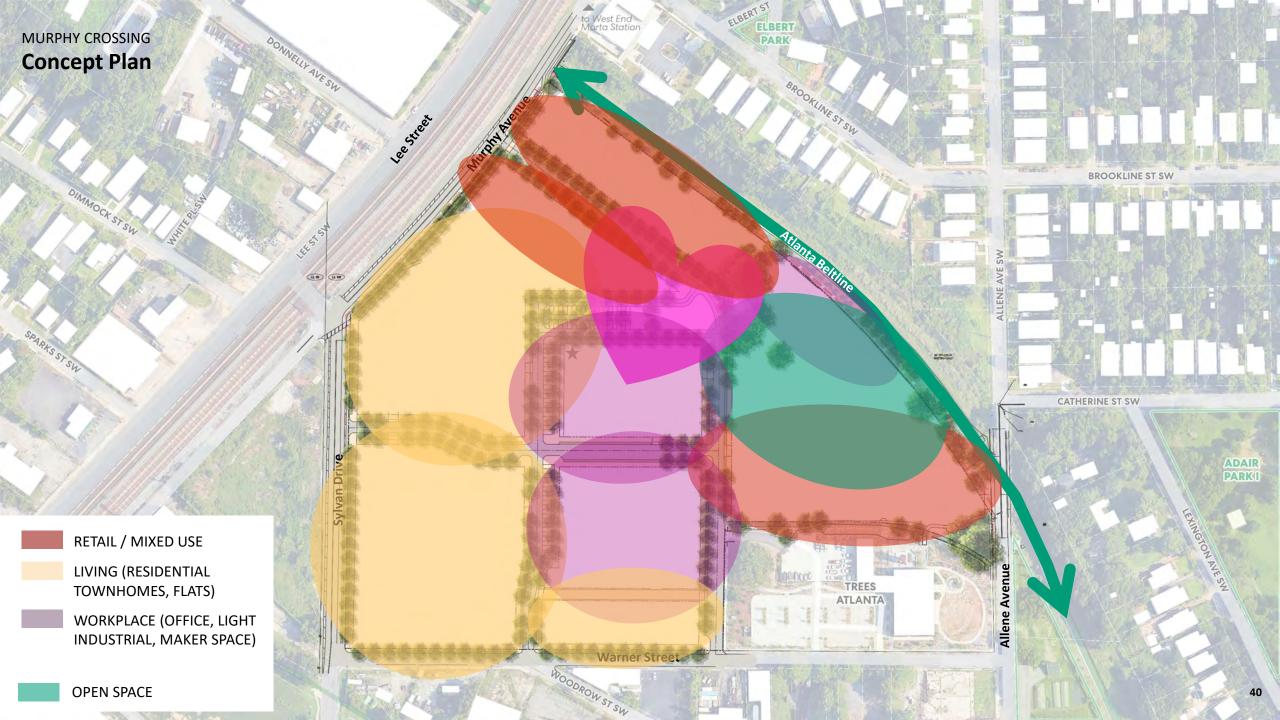
Murphy Crossing Site





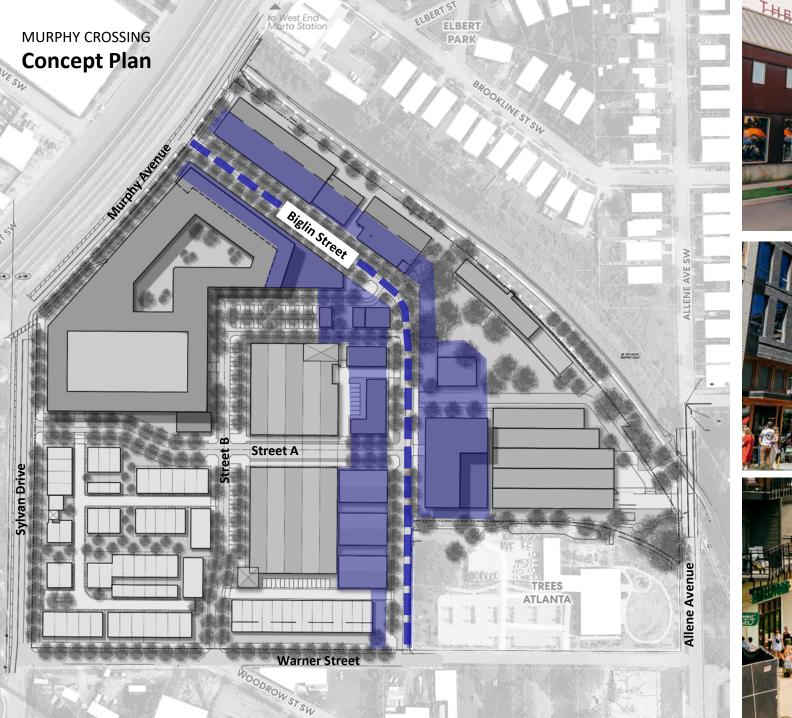




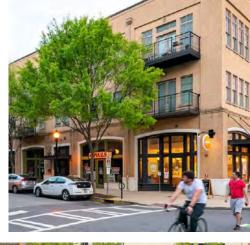








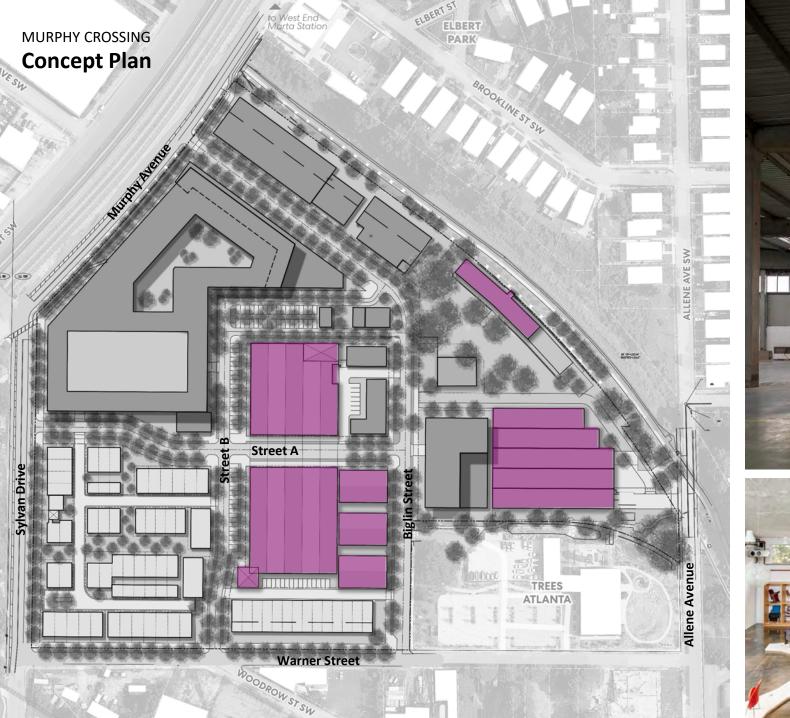








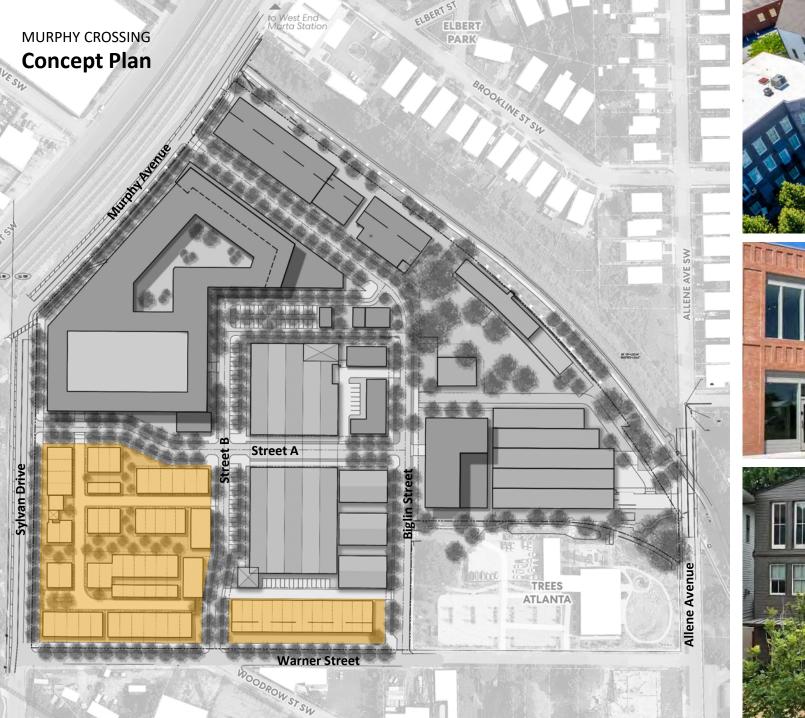












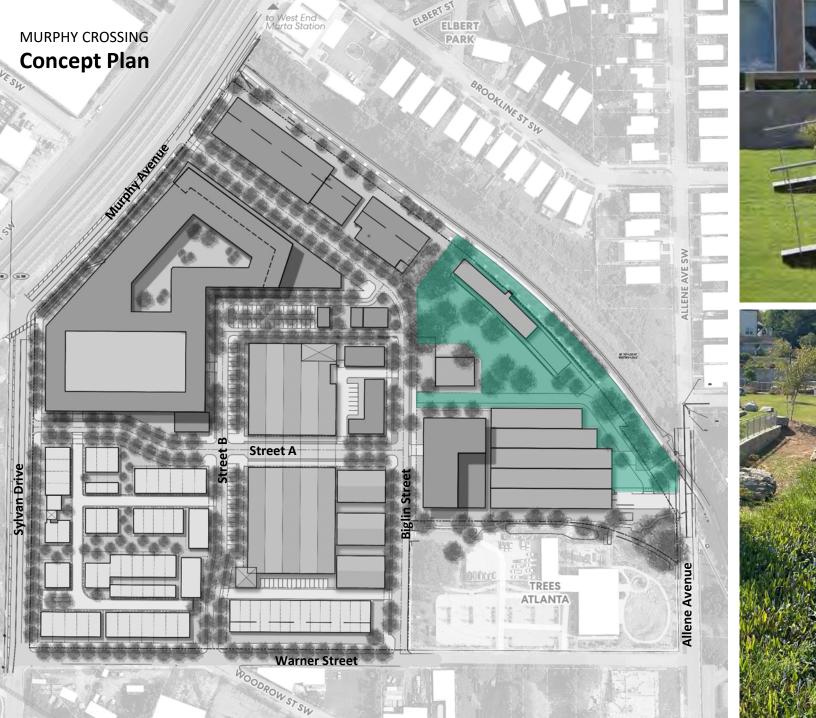










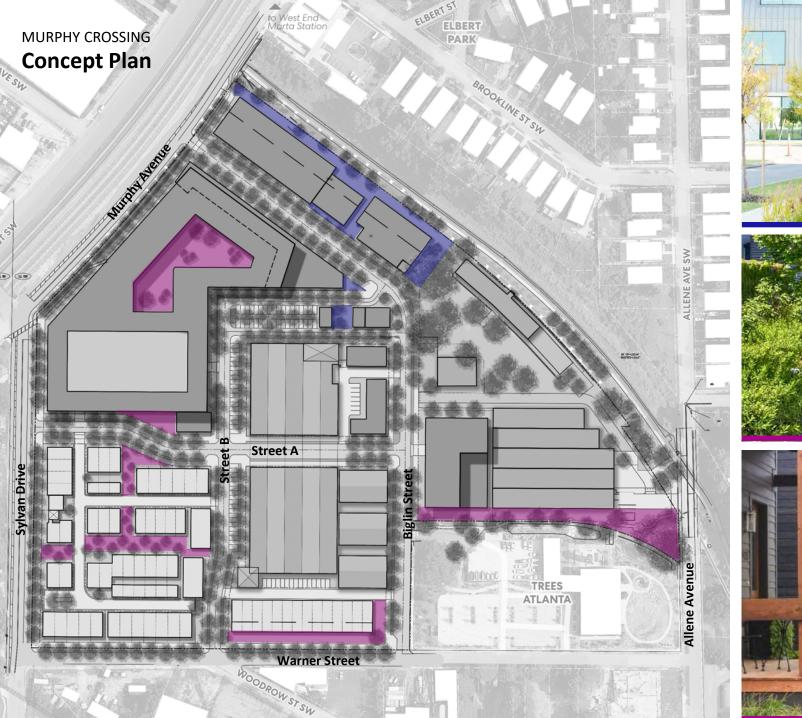








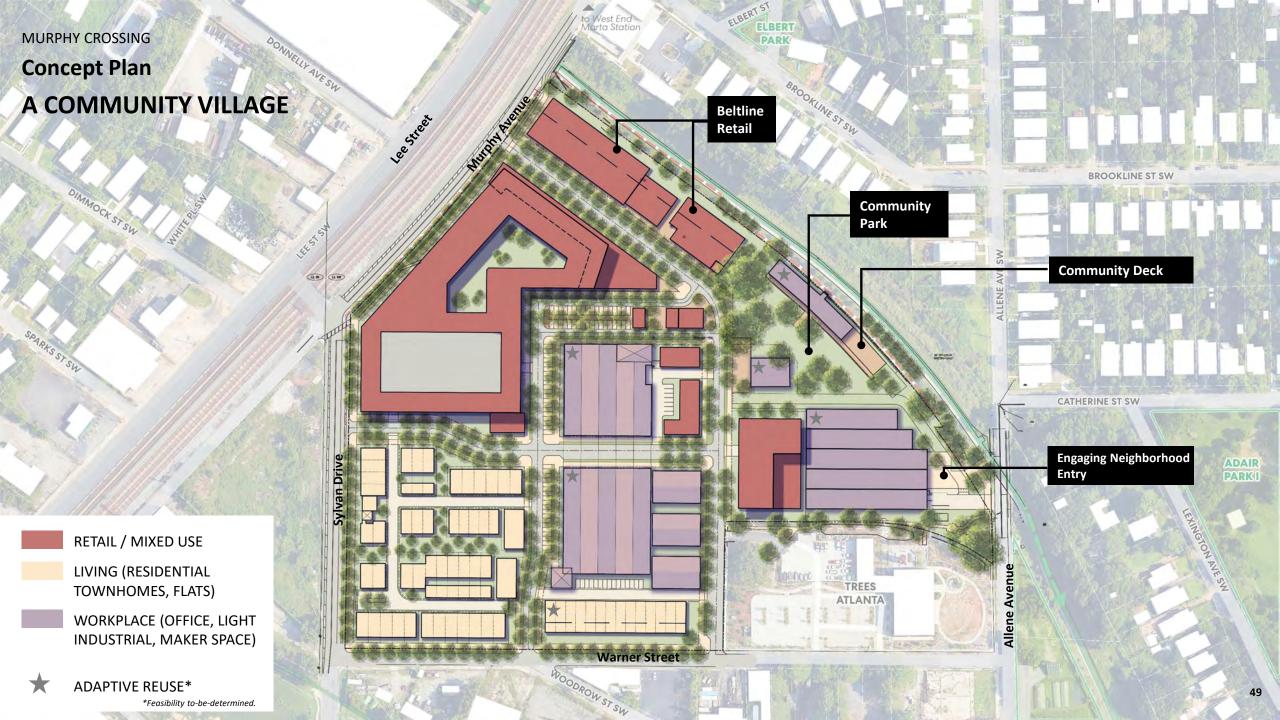


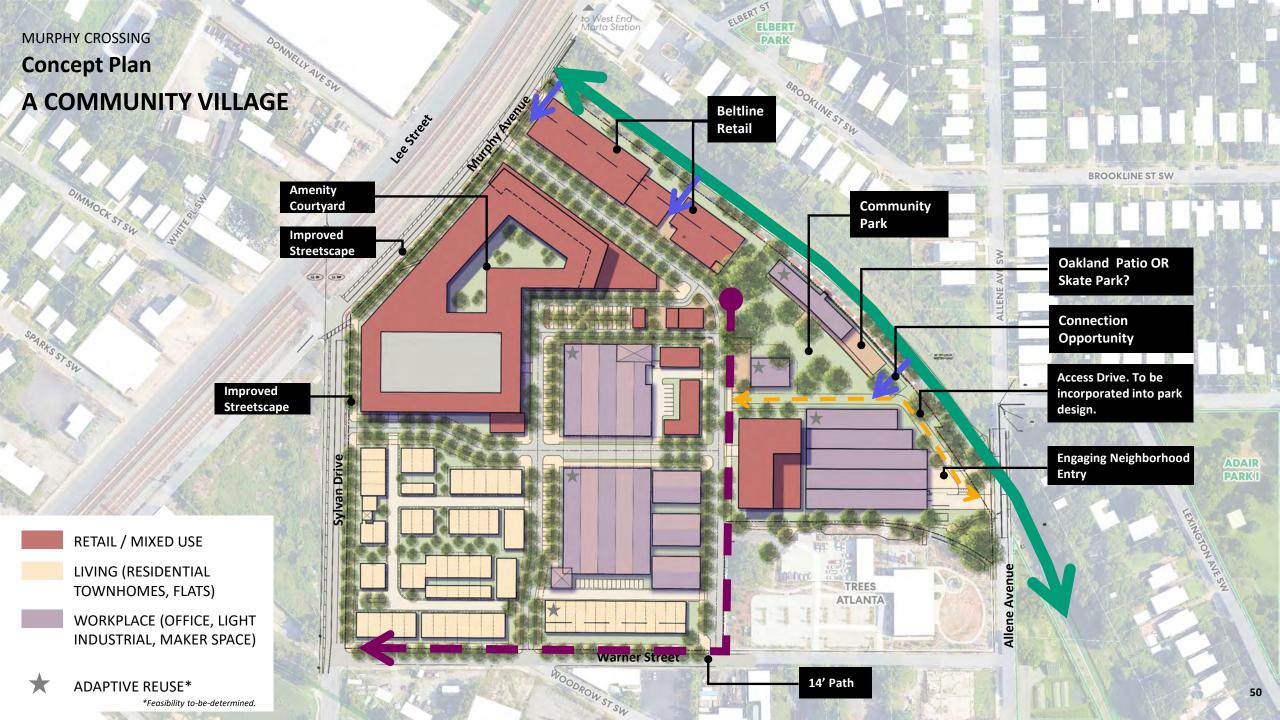


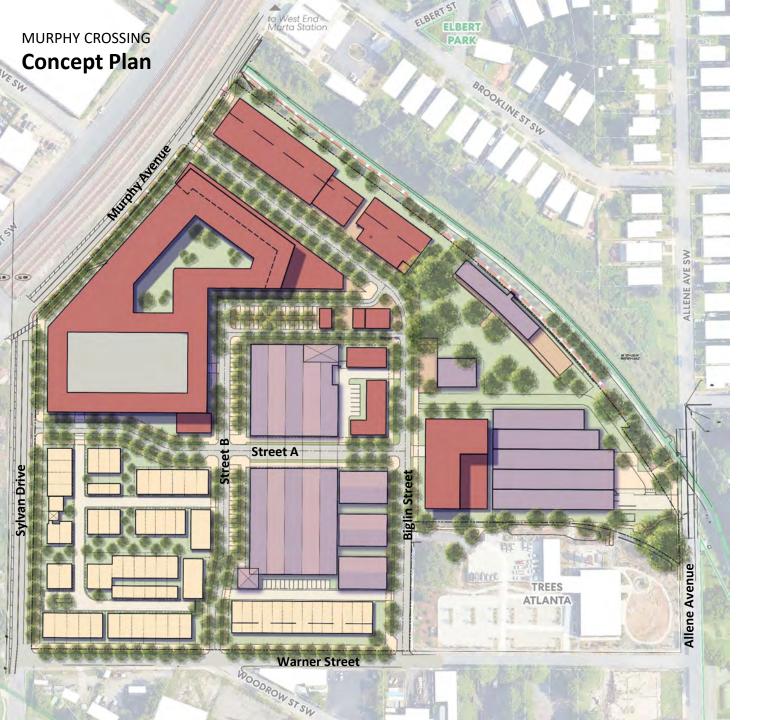












Land Use DataConceptual

Residential.....702 units Non-Residential.....282,861 SF

Open Space*.....~8 AC

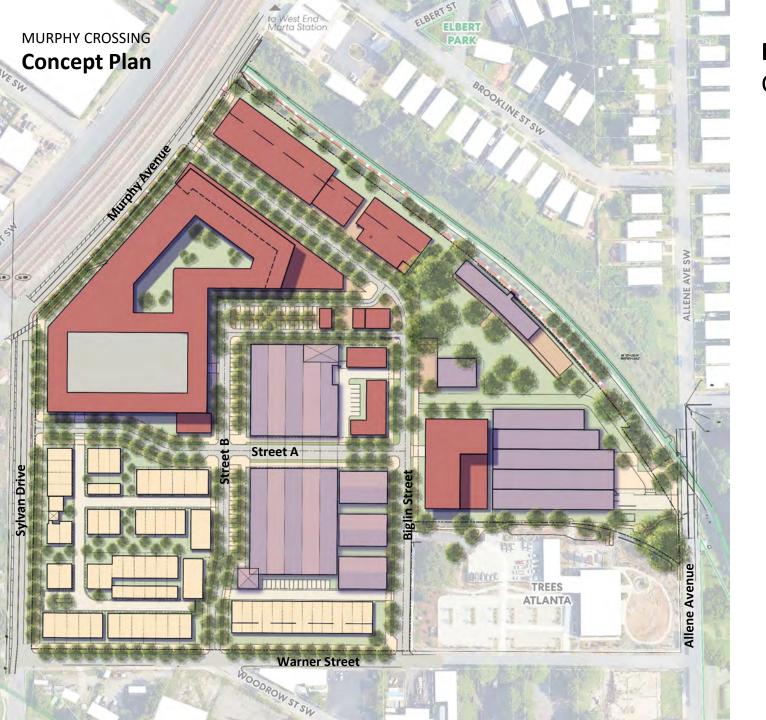
*As defined by Beltline Overlay District.

Residential

- Multi-Family.....509 units
- Flats.....169 units
- Townhouse......24 units

Non-Residential

- Retail.....~78,961 sf
- Light Ind./Commercial/Office.... ~203,900sf



Parking Approach Conceptual

Total Parking = 1,156 Spaces

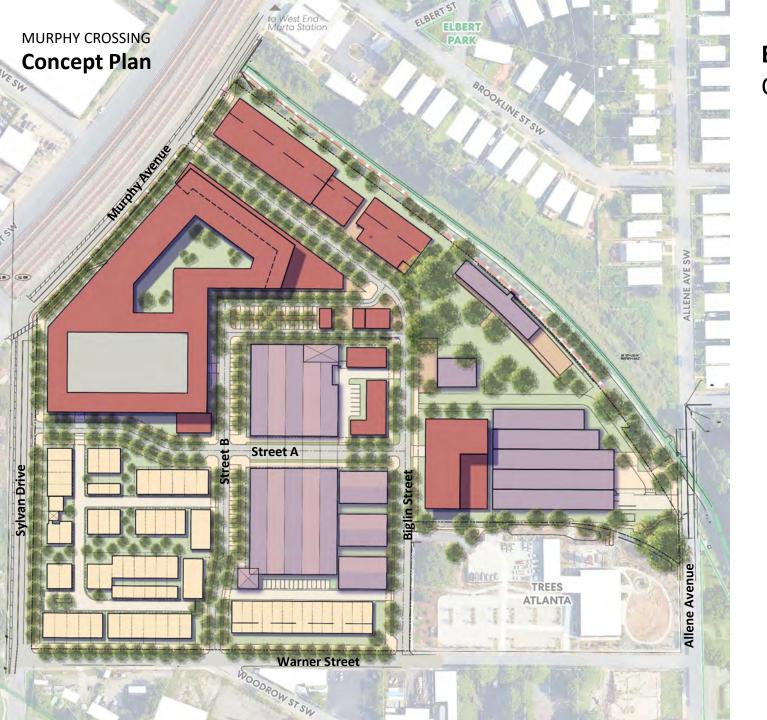
Parking Breakdown Off-Street = 967 Spaces On-Street = 189 Spaces

Residential Parking

- TH units are self-parked at 2 per unit
- Flats utilize on-street parking
- Multi-family utilize structured parking at a ratio of 1.25 per unit.

Non-Residential Parking

- Structured parking limited availability
- On-street convenience parking
- At this stage, a 3 spaces per 1,000 square feet ratio is utilized.



Beltline Overlay RegulationsOff-Street Parking

Minimum Parking

 Commercial Food Preparation, Delivery-based commercial kitchens, and Eating and Drinking Establishments shall be determined by the underlying zoning

Max Parking – Residential

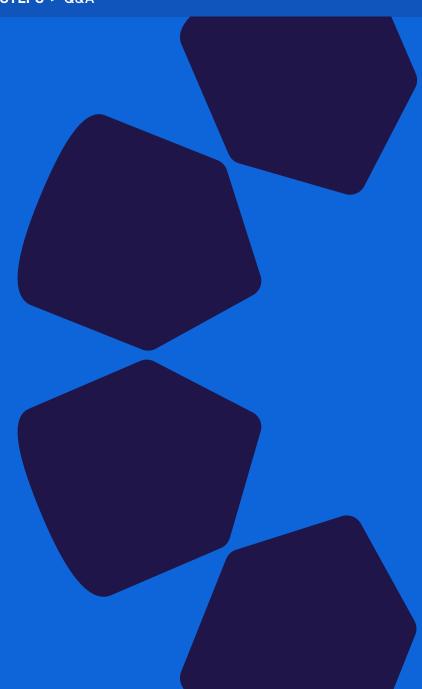
- One space per each 1-bedroom unit
- Two spaces per each two or greater bedroom unit

Max Parking – Non- Residential

- 10 spaces greater than base minimum,
- OR 25% greater than the base zoning.
- When base has no min. requirement, 3.3 spaces per 1,000 square feet of floor area shall be used to determine conformance.



Next Steps





Next Steps

Submit Revised Site
Plan for Rezoning
(CoA)
(Oct.-Nov. 2025)

Submit DRI Package (GRTA & ARC) (Nov. 2025) Next Study Group
Meeting
(Winter/Spring 2026)



Questions and Conversation



What is the most important land use to you in the Murphy Crossing Redevelopment?

- Residential (Townhomes, Flats, Multifamily)
- Retail (Shops, Restaurants)
- Office/Commercial
- Light Industrial (Small scale manufacturing, packaging, etc.)
- Green/Open Space



Which types of green space features would be most beneficial to the community?

- Playground or family-friendly areas (i.e. dog park)
- Native landscaping and pollinator gardens
- Amphitheater or event space
- Walking/biking trails
- Community garden
- Shaded seating & gathering areas



What type of features would you like to see at the Allene Ave corner of the Murphy Crossing site?

- Plaza/gathering spot with public art
- Native landscaping similar to the front of Trees Atlanta
- Parking for micro-mobility options (bikes, scooters)
- Small-scale retail, micro-retail or pop-up shops



How well does Murphy Crossing conceptual site plan meet your expectations? Consider the following identified community priorities:

- ✓ New residential options (townhomes, multifamily, affordable units)
- ✓ Retail and commercial space for local businesses
- ✓ Green space and park amenities
- ✓ Improved connectivity to the Beltline, adjacent streets, and key intersections
- √ Job creation and economic development
- ✓ Community gathering spaces and public art
- Above my expectations
- Meets my expectations
- Below my expectations



Do you have any other questions or comments about the site plan that you'd like to share with the Beltline?



Hybrid Meeting Question & Answer

Phone Attendees

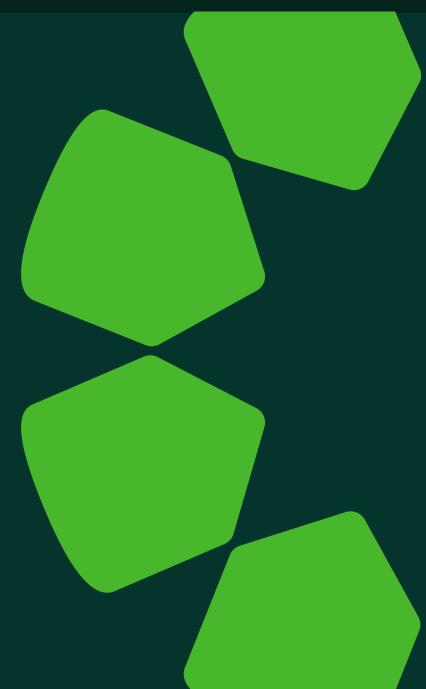
 Press *9 on telephone keypad to "raise your hand" during the Q&A to indicate you want to speak. Facilitator will unmute your mic.

Online Attendees:

- Submit a question or comment any time in Q&A box.
- The "raise your hand" feature is only available for phone attendees.

Facebook Live Attendees:

 Please feel free to participate in the "Comments Section." Someone on our staff will make sure I see your questions





Poll Question #6

Was the information presented tonight helpful?

- Yes
- No
- No opinion



Poll Question #7

Did you learn something new?

- Yes
- No
- More clarification would be helpful



Contact Information

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