

CASE STUDY

IT Services & Telecom Provider - MSP

INDY SYSTEM



Saving money and time with TSplus Remote Access, client after client and one installation after another.



CLIENT OVERVIEW

- **Sector:** IT services & telecom provider
- **Client:** [Indy System](#)
- **Need:** Affordable, scalable and secure remote access solution.
- **Challenge:** Versatility over a size range from SMEs to municipalities
- **Solution:** [TSplus Remote Access](#) & [TSplus Advanced Security](#)

KEY STATS

- **100 servers**
- **1300 concurrent users**
- **Region:** France
- **10+ years** as TSplus partner

TSPLUS AT A GLANCE

- TSplus was founded in **2007**
- **5,000 resellers** worldwide
- **4 innovative products**
- Rated **4.8/5** by users
- **500,000 clients** across industries

TSplus is up to 80% more affordable than traditional remote solutions, making it ideal for businesses looking to optimize their IT budget without sacrificing quality or security.

SUMMARY

Indy System, French IT and telecom services provider, needed a reliable cost-effective solution to deliver secure remote access and application publishing for its diverse clientele. Moving away from traditional RDS and legacy providers, Indy System adopted TSplus. The result: consistently flexible and affordable solutions for their clients which strengthens Indy System's standing.

ABOUT INDY SYSTEM SOFTWARE

Founded in 1994 and based in Montauban (France), Indy System specialize in **IT services, professional telephony and network administration**. Their 20 staff serve both SMEs and local government organizations across several French departments.

Since 2019, Indy System have positioned themselves as providers of alternative telecom operator, delivering flexible, no-commitment IP telephony and mobile services. They also designed their own **INDY Box hardware**, a locally manufactured, customizable IT system. This breadth of expertise allows Indy System to offer integrated technology solutions, supporting setups from 1 to 400 devices.

CHALLENGES AND REQUIREMENTS

When Indy System looked to strengthen their remote access capabilities, they faced several challenges: performance and speed, licensing flexibility, affordability, scalability, subscriptions alignment. Initially, Indy System switched from RDS to TSplus Remote Work then scaled up to Remote Access.

Key requirements:

- **quick session opening;**
- **flexibility and scalability:** adaptable user counts;
- **affordability** compared to Citrix and Microsoft;
- **secure connections.**



TESTIMONIAL

"TSplus provide us with a good product which saves us time and money for our customers."

— Indy System Software

CASE IN ACTION

By deploying TSplus Remote Access across municipalities and SMEs in southern France, Indy System delivers fast, secure and cost-effective application publishing. The solution scales seamlessly from single-user setups to 400-device town hall deployments, helping Indy System save its clients both time and money.

THE TSPLUS SOLUTION

At the time, TSplus software was a clearly efficient way for Indy System to gain time and save money for both their customers and themselves. To date, Remote Access and Advanced Security are the products they use widely for nearly all their clients.

- **Secure access provision:** TSplus Advanced Security protects the data and workspaces of their client base.
- **Scalable licensing** adapts for their clients from the smallest single-user set-ups to broader users bases up to 400-strong, some of which may fluctuate over time.
- **Rapidly accessible sessions on multiple devices** thanks to the TSplus Remote Access feature set.
- **Affordable licenses** are flexible, either lifetime or subscription and with options according to needs.

RESULTS

Indy System continue to implement TSplus Remote Access software for most of their clients since:

- **Satisfied clients** are glad of both the savings incurred and the efficiency provided.
- **Time savings** are of great value for the Indy System staff team.
- **Adaptable user counts** provide Indy System's various customers with accurate sized licenses and pricing.
- **Security** is as central as ever for server and data integrity.
- **Ongoing support** from TSplus staff proves valuable when needed.

CONCLUSION

The savings in costs as well as in time and efficiency continue to benefit Indy System and their clients, with every new installation and every simple configuration change or update. Offering a combination of lifelong licenses and ongoing subscriptions, the TSplus pricing structure, proves a valuable model for Indy System, who count customers who need yearly or monthly billing.



START YOUR FREE TRIAL TODAY!

Need TSplus Remote Access?

[Download the free trial](#) on [TSplus.net](#) or [contact us](#) to discuss your needs.



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