

TikTok's Economic Impact in Illinois

Supporting Illinois's Economy

 **333.2K**

Illinois businesses use TikTok

333.2 thousand businesses actively use TikTok in Illinois. 64% of Illinois businesses say TikTok is an essential tool for modern U.S. businesses.

 **\$3.8B**

in GDP for businesses in Illinois

Generated with the help of TikTok's platform in 2025.

 **19K**

jobs supported in Illinois

Supported in 2025 by Illinois businesses advertising and promoting their products on TikTok.

Providing Value for Illinois's Businesses

85% **increased sales**

85% of Illinois businesses using TikTok say it increased their sales, and 81% sold out of a product after promoting it there.

79% **hired an employee**

79% of Illinois businesses using TikTok have hired someone they first found or contacted on the platform (69% of SMBs).

76% **scaled operations**

76% of Illinois businesses using TikTok say it helped them scale, from new hires to expanding to new locations (65% of SMBs).

79% **gained investments**

79% of Illinois businesses using TikTok have attracted a new investor or investment through it (70% of SMBs).

83% **increased reach**

83% of Illinois businesses using TikTok say it helps them reach customers they otherwise couldn't.

94% **need TikTok's AI tools for competitive marketing**

94% of Illinois businesses using TikTok's AI tools say they are important for competitive marketing.

Fueling Discovery and Growth

 **63%**

Discovered a local business

63% of Illinois TikTok users say it helps them discover local businesses and events; 56% have spent money on a local event after seeing it advertised there.

 **46%**

Aspire to start a business

46% of Illinois TikTok users hope to start a business within five years, with 60% saying the idea relates to what they see or post there.

 **40%**

Explored their state

40% of Illinois TikTok users have visited another part of the state after watching a trending TikTok.

 **54%**

Charted future career paths

54% of Illinois TikTok users aged 18-29 say TikTok has helped them understand future career paths.

About TikTok U.S.

Established in 2026 to operate and secure TikTok's U.S. platform, TikTok USDS Joint Venture (TikTok U.S.) enables 200 million Americans and 8.5 million U.S. businesses to create, discover, and connect. In compliance with federal mandates, TikTok U.S. safeguards the American experience through comprehensive data privacy and cybersecurity protocols, independent software assurance that validates source code, trust and safety measures, and an algorithm retrained exclusively on U.S. user data.