

Strong Relationships are Key to Driving Innovation

Treat your vendors like employees and enhance collaboration

Our platform enables users to break down silos and to unite teams internally and externally. Terzo connects stakeholders to create trust, improve productivity, and drive innovation.

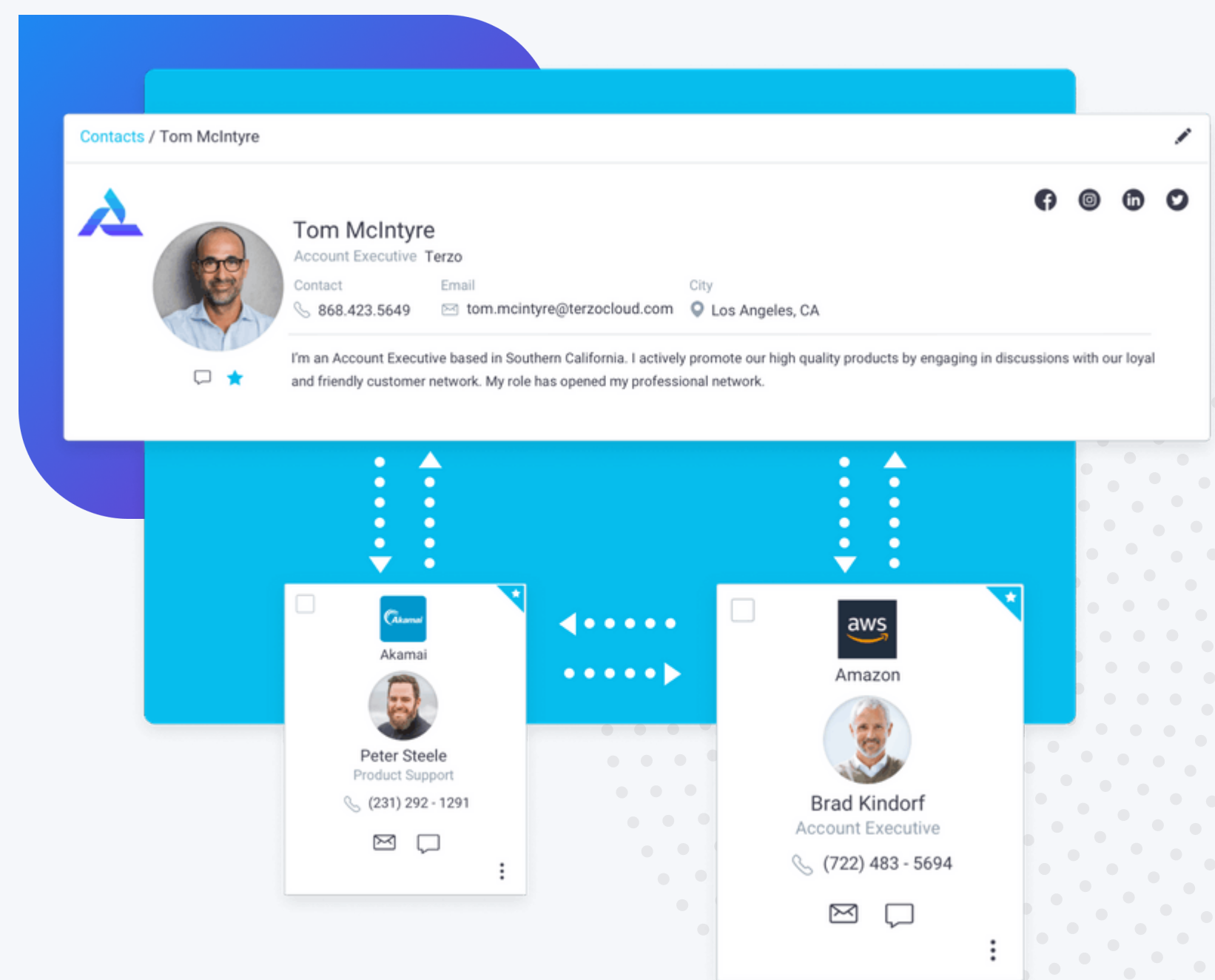
Collaboration on Terzo creates cross-functional ownership and accountability, improved vendor performance, and stronger vendor relationships. By transforming transactional relationships to cooperative partnerships, users are empowered to drive efficient and strategic interactions internally and externally.

Create cross-functional ownership and accountability

Benefits

Improve performance with stronger vendor relationships

- **Employee Ownership** - Assign ownership of your vendors, contracts, products, and services to specific stakeholders in your organization to drive accountability
- **Relationship Mapping** - Connect cross-functional, internal stakeholders to external account coverage teams
- **Employee Coverage Optimization** - Enable users to onboard and off-board ownership of contracts and vendors; eliminate coverage gaps that occur due to attrition or employee reassignment
- **Sentiment Analysis** - Capture internal sentiment for every vendor; spot emerging issues and red flags earlier
- **Vendor Collaboration** - Keep contact information accurate by allowing vendors to provide updates and changes



Capabilities



Invite account managers and technical support teams to the Terzo platform



Send and receive chats with alerts for real-time collaboration and decision making



Import People via Microsoft, Google, and or CSV for seamless data entry



Terzo's people functionality not only saves us time but enables us to take our most important vendor relationship to the next level.



- VMO at Fortune 1000 Company

About Terzo

Terzo empowers enterprises to unlock strategic opportunities hidden within their vendor ecosystems. Through its Vendor Relationship Management (VRM) platform, enterprises gain insights that allow them to drive innovation, improve governance, increase collaboration and optimize performance. To learn more about Terzo, request a demo at terzocloud.com.